STATE OF ILLINOIS ILLINOIS COMMERCE COMMISSION

In the Matter of the Petition of Intrado Inc.	
for Arbitration Pursuant to Section 252(b)	
of the Communications Act of 1934, as amended,)	Docket No. 08-0545
to Establish an Interconnection Agreement with)	
Illinois Bell Telephone Company)	
d/b/a AT&T Illinois	

REBUTTAL TESTIMONY

OF

PATRICIA H. PELLERIN

On Behalf of AT&T ILLINOIS

AT&T ILLINOIS EXHIBIT 1.0

TABLE OF CONTENTS

SPECIFIC ARBITRA	PAGE ATION ISSUES13
ISSUE 1:	DOES INTRADO HAVE THE RIGHT TO INTERCONNECTION WITH AT&T UNDER SECTION 251(C) OF THE ACT FOR INTRADO'S PROVISION OF COMPETITIVE 911/E911 SERVICES TO PSAPS?
ISSUE 2:	SHOULD INTRADO'S PROPOSED RATES FOR INTERCONNECTION BE INCLUDED IN THE ICA? (Pricing Section 1.1; Intrado's Pricing Exhibit)
ISSUE 3:	SHOULD THE ICA INCLUDE REFERENCES TO AT&T'S TARIFFED RATES FOR CERTAIN PRODUCTS? (911 Sections 3.3.2, 10.1)
ISSUE 4:	SHOULD THE ICA ARTICULATE THAT A PSAP'S SELECTION OF ITS E911 PROVIDER IS SUBJECT TO BEING REVOKED, CONDITIONED, OR MODIFIED? (911 Section 1.3) 30
ISSUE 6:	IS ADDITIONAL LANGUAGE REQUIRED IN APPENDIX OET TO EXPLICITLY STATE THAT THE APPENDIX DOES NOT APPLY TO 911 TRAFFIC? (OET Section 1.1)
ISSUE 9(a):	FOR NON-911 TRAFFIC, SHOULD A POI BE DEFINED TO BE USED TO DELIVER "SECTION 251(B)(5)/INTRALATA TOLL TRAFFIC" OR "TRAFFIC." (portions of GTC Section 1.1.117 and NIM 2.2)
ISSUE 22:	SHOULD THE TERM "SECTION 251(b)(5) TRAFFIC" BE DEFINED WITH SPECIFICITY REGARDING THE PHYSICAL LOCATIONS OF THE ORIGINATING AND TERMINATING END USERS, OR SHOULD IT BE DEFINED GENERALLY AS DEFINED BY APPLICABLE LAW? (GTC Section 1.1.123, IC Section 4.1) 33
ISSUE 23:	SHOULD THE TERM "ISP-BOUND TRAFFIC" BE DEFINED WITH SPECIFICITY REGARDING THE PHYSICAL LOCATIONS OF THE ORIGINATING AND TERMINATING END USERS, OR SHOULD IT BE DEFINED GENERALLY AS DEFINED BY THE FCC'S ISP COMPENSATION ORDER? (GTC Sections 1.1.84, 1.1.84.1, 1.1.84.2, IC Section 5.1)
ISSUE 24:	SHOULD THE TERM "SWITCHED ACCESS TRAFFIC" BE DEFINED WITH SPECIFICITY REGARDING THE PHYSICAL LOCATIONS OF THE ORIGINATING AND TERMINATING END USERS, INCLUDING TRAFFIC USING INTERNET PROTOCOL ("IP"), OR SHOULD IT BE DEFINED GENERALLY TO BE CONSISTENT WITH APPLICABLE LAW? (IC Section 16.1, ITR Section 12.1)

TABLE OF CONTENTS (continued)

PAGE

ISSUE	25.	FOR NON-911 SERVICES, SHOULD THE ICA REFLECT
ISSUL	23.	THAT INTRADO'S SERVICES ARE WIRELINE (DIALTONE) SERVICES? (IC Sections 1.2, 3.5, 16.1, ITR Sections 2.14, 12.1) 40
ISSUE	26:	SHOULD EACH PARTY BE REQUIRED TO JOIN THE OTHER IN FILING A COMPLAINT OR TAKING OTHER ACTION WHEN NEEDED TO ELIMINATE MISROUTED ACCESS TRAFFIC FROM A THIRD PARTY PROVIDER? (IC Section 16.2; ITR Section 12.2)
ISSUE	27:	WITH RESPECT TO THE FCC'S ISP REMAND ORDER, TO WHAT TRAFFIC SHOULD THE ICA PERMIT THE RETROACTIVE APPLICATION OF CHARGES? (IC Section 4.2.1)
ISSUE	28:	SHOULD AT&T'S GENERIC RATES, TERMS AND CONDITIONS APPLY TO INTRADO WHEN A SECTION 252 ARBITRATION FOR A SUCCESSOR AGREEMENT IS WITHDRAWN OR WHEN STATUTORY TIME FRAMES ARE NOT MET? (GTC Section 7.7)
ISSUE	29:	ARE THERE SITUATIONS IN WHICH AT&T SHOULD BE LIABLE FOR INTRADO'S END USERS' FRAUD? (GTC Section 8.1)
ISSUE	30:	SHOULD AT&T'S LIMITATION OF LIABILITY FOR LOSSES ARISING FROM ITS PROVISION OF 911 SERVICES
	a) INC	CLUDE LOSSES "UNLESS ATTRIBUTABLE TO AT&T"?
	b) EX'	TEND TO INTRADO'S CUSTOMERS THAT ARE NOT END USERS? (GTC Section 15.7)
ISSUE	31:	WHAT IS THE APPROPRIATE ROUNDING INCREMENT FOR RECIPROCAL COMPENSATION USAGE – TO THE NEXT MINUTE OR THE NEXT SIX-SECOND INTERVAL? (Pricing Section 2.2, IC Section 14.4)
ISSUE	32:	WHAT IS THE APPROPRIATE ROUNDING INCREMENT FOR AIRLINE MILEAGE – TO THE NEXT MILE OR THE NEXT ONE-FIFTH OF A MILE? (Pricing Section 2.3)
ISSUE	33:	IN THE EVENT INTRADO ORDERS (AND AT&T INADVERTENTLY PROVIDES) A SERVICE THAT IS NOT IN THE ICA
	a) IS A	AT&T REQUIRED TO PROPOSE RATES PURSUANT TO SECTIONS 251/252, OR MAY AT&T CHARGE INTRADO ITS EXISTING GENERIC ICA CHARGES?

TABLE OF CONTENTS (continued)

illucu)	
	PAGE

b) SH	OULD AT&T BE PERMITTED TO REJECT FUTURE ORDERS UNTIL THE ICA IS AMENDED TO INCLUDE THE SERVICE? (Pricing Sections 1.9.1, 1.9.2)
ISSUE 34:	WHEN INTRADO REQUESTS A NON-STANDARD COLLOCATION ARRANGEMENT FOR WHICH RATES, TERMS AND CONDITIONS ARE NOT ESTABLISHED IN APPENDIX PC, SHOULD NON-STANDARD CHARGES APPLY, OR SHOULD AT&T BE REQUIRED TO APPLY THE SAME CHARGES AS FOR "SIMILAR" ARRANGEMENTS PROVIDED TO OTHER CARRIERS? (PC Section 2.22)
AT&T ISSUE	36: IS 911/E911 TRAFFIC ROUTED BETWEEN AT&T's END USERS AND INTRADO'S "END USERS" OR INTRADO'S "911 CUSTOMERS"? (911 NIM Section 1.1)
AT&T ISSUE	36: IS 911/E911 TRAFFIC ROUTED BETWEEN AT&T's END USERS AND INTRADO'S "END USERS" OR INTRADO'S "911 CUSTOMERS"? (911 NIM Section 1.1)

1	Q.	PLEASE STATE YOUR NAME, YOUR POSITION WITH AT&T ("AT&T"),
2		AND YOUR BUSINESS ADDRESS.
3	A.	My name is Patricia H. Pellerin. I am an employee of The Southern New England
4		Telephone Company ("AT&T Connecticut"), which provides services on behalf of
5		AT&T Operations, Inc. – an authorized agent for the AT&T incumbent local exchange
6		company subsidiaries (including AT&T Illinois), as an Associate Director - Wholesale
7		Regulatory Support. My business address is 1441 North Colony Road, Meriden,
8		Connecticut 06450.
9		
10	Q.	PLEASE SUMMARIZE YOUR BACKGROUND AND EXPERIENCE.
11	A.	I attended Middlebury College in Middlebury, Vermont and received a Bachelor of
12		Science Degree in Business Administration, magna cum laude, from the University of
13		New Haven in West Haven, Connecticut. I have held several assignments in Network
14		Engineering, Network Planning, and Network Marketing and Sales since joining AT&T
15		Connecticut in 1973. From 1994 to 1999 I was a leading member of the wholesale
16		marketing team responsible for AT&T Connecticut's efforts supporting the opening of
17		the local market to competition in Connecticut. I assumed my current position in April
18		2000.
19		
20		As Associate Director – Wholesale Regulatory Support, I am responsible for providing
21		regulatory and witness support relative to various wholesale products and pricing,
22		supporting negotiations of local interconnection agreements ("ICAs") with competitive
23		local exchange carriers ("CLECs"), participating in regulatory and judicial proceedings,

24		and guiding compliance with the Federal Telecommunications Act of 1996 ("Act") and
25		its implementing rules.
26		
27	Q.	HAVE YOU PREVIOUSLY TESTIFIED BEFORE STATE REGULATORY
28		COMMISSIONS?
29	A.	Yes. I have previously testified before the Alabama Public Service Commission, the
30		California Public Utilities Commission, the Connecticut Department of Public Utility
31		Control, the Florida Public Service Commission, the Kansas Corporation Commission,
32		the Kentucky Public Service Commission, the Michigan Public Service Commission, the
33		North Carolina Utilities Commission, the Illinois Public Utilities Commission, the Public
34		Utilities Commission of Ohio, the Oklahoma Corporation Commission, the Public Utility
35		Commission of Texas, and the Public Service Commission of Wisconsin.
36		
37	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
38	A.	My testimony explains and supports AT&T Illinois' position regarding certain issues
39		raised in the arbitration petition ("Petition") filed by Intrado Inc. ("Intrado") with the
40		Illinois Commerce Commission ("Commission") on September 22, 2008, as well as
41		issues set forth in the parties' Joint Issues Matrix filed on October 9, 2008 and the two
42		additional issues raised by AT&T Illinois in its Response to Intrado's Petition for
43		Arbitration. In addition, I respond to the Direct Testimony of Intrado's witnesses,
44		Thomas Hicks ("Hicks Direct") and Carey Spence-Lenss ("Spence-Lenss Direct").
45		Specifically, I address Issues 1, 2, 3, 4, 6, 9(a), 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32,
46		33, 34, and AT&T Issues 35 and 36.

47

48 Q. BEFORE DISCUSSING AT&T ILLINOIS' POSITION REGARDING SPECIFIC 49 ISSUES, BRIEFLY DESCRIBE WHAT THIS CASE IS ABOUT. 50 A. Intrado seeks to interconnect with AT&T Illinois as a competitive provider of 911/E911 51 services. This case is not about whether there can be competitive providers of 911 52 services. AT&T Illinois has no dispute with Intrado's ability to provide services to 53 public safety answering points ("PSAPs") on a competitive basis. AT&T Illinois also has 54 no objection to allowing Intrado to connect to its network pursuant to a non-Section 55 251(c) commercial agreement. In fact, AT&T Illinois has already entered into such 56 commercial agreements with Intrado for handling of voice over internet protocol 57 ("VoIP") 911 calls. However, AT&T Illinois does have serious concerns about the costshifting obligations that Intrado proposes to place upon AT&T Illinois' network and its 58 59 911 systems – obligations that go well beyond anything required by Section 251(c). 60 61 Q. BRIEFLY DESCRIBE AT&T'S EXPERIENCE NEGOTIATING WITH INTRADO FOR AN ILLINOIS AGREEMENT. 62 As an initial matter, Intrado's affiliate, Intrado Communications Inc. ("Intrado Comm") 63 A. 64 first sought to negotiate a local interconnection agreement with AT&T in each of the 22 65 states in which AT&T is the ILEC. AT&T provided Intrado Comm with its 13-state generic template ICA as a starting point for negotiations in AT&T's 13-state region, 66 67 including Illinois. When AT&T became aware of Intrado Comm's "Emergency 68 Services" tariff, which does not include local exchange service, AT&T questioned 69 whether Intrado Comm had changed its business plans (from 911/E911 services to local

exchange service) and was seeking interconnection under Section 251/252 for exchange services or exchange access services (since 911/E911 services are not exchange services). Intrado responded in an e-mail that it believed its 911/E911 services qualified for Section 251 interconnection. AT&T made clear to Intrado throughout negotiations that it did not believe that Intrado Comm is entitled to a Section 251/252 interconnection agreement for the 911/E911 services Intrado Comm intends to offer, and the parties negotiated contract provisions with an agreement to disagree on this matter. Intrado Comm did not file for arbitration in Illinois by the end of the 160-day period set forth by the Act.

Intrado submitted another request for negotiations of an interconnection agreement in Illinois, which was received by AT&T Illinois on April 15, 2008. As a result of these negotiations, which the parties agreed to base on prior negotiations for an agreement in Ohio, and while continuing to agree to disagree over whether Intrado was entitled to a Section 251/252 interconnection agreement at all, the parties reached impasse on the issues that appear in the Joint Issues Matrix. In addition, based on the disputed language reflected in Intrado's Petition, AT&T Illinois added two additional issues (35 and 36), which Ms. Spence-Lenss and I address in testimony. The parties continued negotiations even after Intrado filed its Petition.

See AT&T's September 19, 2007 letter to Intrado, provided as Schedule PHP-1.

² See e-mail from Thomas Hicks to Karon Ferguson, provided as Schedule PHP-2.

90	Q.	MS. SPENCE-LENSS STATES THAT INTRADO PREVIOUSLY ENTERED
91		INTO AN ICA WITH AT&T ILLINOIS. (SPENCE-LENSS DIRECT AT 4).
92		WHAT IS THE STATUS OF THAT ICA?
93	A.	I assume Ms. Spence-Lenss is referring to an ICA arbitrated by its predecessor, SCC
94		Communications, Inc. ("SCC"). It is my understanding that while SCC's ICA was
95		approved by the Commission on May 24, 2001, SCC never submitted a CLEC profile and
96		did not implement the agreement. The parties commenced negotiations for a successor
97		ICA, but the negotiations did not result in an executed agreement. Thus, neither Intrado
98		nor SCC has ever implemented an ICA with AT&T Illinois. Importantly, SCC's
99		executed (but not implemented) ICA did not accommodate the services Intrado seeks to
100		offer today. I discuss the SCC arbitration and resulting ICA with more specificity in my
101		testimony below for Issue 1.
102		
103	Q.	HOW DOES YOUR TESTIMONY DEAL WITH THE PARTIES'
104		DISAGREEMENT REGARDING THE EXTENT TO WHICH INTRADO IS
105		ENTITLED TO SECTION 251(c) INTERCONNECTION?
106	A.	This testimony is premised on the assumption (an incorrect assumption, I believe) that
107		Intrado is entitled to a Section 251/252 ICA for the limited provision of 911/E911
108		services, and both Mr. Neinast and I discuss each issue with that basic assumption as the
109		foundation. To the extent the Commission agrees with me that Intrado is not entitled to
110		an ICA for the services it intends to offer, all remaining issues in this arbitration are
111		moot.
112		

Q. IS AN ICA NECESSARY FOR INTRADO TO OFFER COMPETING 911/E911 SERVICES?

No. There are three integrated components necessary to provide for the "routing and transmission of an E911 call." Intrado already has the first two components: a selective router and an Automatic Location Identification ("ALI") (or E911) database. The third component is the transport facilities from the Public Safety Answering Point ("PSAP") to the selective router, as well as the transport facilities from the PSAP to the ALI database. Such transport facilities are common and easily provisioned by Intrado or a number of third parties, to the extent that Intrado doesn't already provide them today. Thus, none of the components necessary for Intrado to offer a competing service are dependent upon AT&T Illinois, and Intrado has not specifically requested that AT&T Illinois provide these services to Intrado as part of the ICA. Moreover, as I explain below, AT&T Illinois is willing to enter into non-Section 251/252 agreements with Intrado to facilitate its 911/E911 service offerings, and, in fact, has already done so with respect to VoIP traffic.

A.

Q. DO YOU HAVE ANY GENERAL COMMENTS ABOUT INTRADO'S BUSINESS PLAN, AS REPRESENTED BY ITS PETITION AND PROPOSED CONTRACT LANGUAGE AND THE TESTIMONY OF ITS WITNESSES?

131 A. Yes. Intrado intends to offer 911/E911 services to PSAPs by aggregating 911 calls from
132 other carriers' end users.³ Intrado also seeks to obtain services from AT&T Illinois
133 pursuant to a Section 251/252 interconnection agreement.⁴ Intrado already has

Petition at 5-6; Spence-Lenss Direct at 9.

⁴ Petition at 6-7; Spence-Lenss Direct at 9.

commercial agreements with AT&T Illinois that provide for Intrado's aggregation of other providers' 911 traffic and delivery to AT&T Illinois-served PSAPs. Since an ICA would include provisions for Intrado to deliver 911/E911 traffic to AT&T Illinois, Intrado seeks to arbitrage its commercial agreements by arbitrating the same arrangement at a better price. And while claiming the parties' obligations should be reciprocal, Intrado's proposed language frequently imposes an unequal burden on AT&T Illinois and seeks to shift costs to AT&T Illinois.

A.

Q. WHAT ARE SOME EXAMPLES OF INTRADO'S ATTEMPT TO SHIFT ITS COSTS TO AT&T ILLINOIS VIA THE ICA?

As discussed by Mr. Neinast, Intrado has proposed contract language that is not reciprocal, but instead places the primary financial burden upon AT&T Illinois, even in instances where AT&T Illinois would collect no revenue from the end users. For example, Intrado proposes to force AT&T Illinois to interconnect on Intrado's network (even though Intrado will already have to interconnect on AT&T Illinois' network) and to do so regardless of where Intrado's network may be. Intrado also seeks to have unilateral control over where AT&T Illinois would interconnect with Intrado when Intrado is the 911 service provider. Intrado's proposed language could require AT&T Illinois to

enter into commercial agreements with Intrado.

Intrado Response to AT&T Illinois Data Request 5. (All data responses referenced in this testimony are set forth in Schedule PHP-9) While I do not agree with Mr. Hicks' specific characterizations regarding the services provided pursuant to these agreements, his response demonstrates AT&T Illinois' willingness to

Intrado's cost-shifting strategy is reflected by various issues and contract language Intrado presented for arbitration. Specifics are addressed later in my testimony and by Mr. Neinast.

Access and Transport Area) where AT&T Illinois provides local exchange service. Intrado claims that it will only require AT&T Illinois to interconnect at Intrado's selected locations in Illinois. but Intrado's proposed contract language puts no limits on where Intrado could require AT&T Illinois to interconnect, and it is the contract that will govern the parties' responsibilities. Intrado ignores that AT&T Illinois is the incumbent local exchange carrier ("ILEC") and that it is Intrado that seeks to interconnect with AT&T Illinois, not the other way around. AT&T Illinois has no obligation to interconnect on Intrado's network, much less to do so outside the area where AT&T Illinois' customers are served. (See Neinast Testimony for Issue 10(a).) Another example of Intrado's shifting of costs to AT&T Illinois is reflected by its language that would require AT&T Illinois to bear all the costs to segregate the traffic when multiple PSAPs are served by the same AT&T Illinois switch. Mr. Neinast addresses the cost-shifting aspects of this proposal in his testimony on Issue 7. IS AT&T ILLINOIS REFUSING TO CONNECT WITH INTRADO AT ALL? Q. A. No. The question is not whether AT&T Illinois is willing to allow Intrado to interconnect to AT&T Illinois, because it is. Rather, the question is whether that connection should be

transport E911 calls outside of its service area or, indeed, outside of any LATA (Local

152

153

154

155

156

157

158

159

160

161

162

163

164

165

166

167

168

169

170

171

172

governed by a Section 251/252 interconnection agreement or by a private commercial

⁷ Hicks Direct at 34.

173		agreement. AT&T Illinois proposes to treat Intrado the same way it treats other carriers
174		that serve PSAPs, by entering a commercial agreement.
175		
176	Q.	WHAT INTERCONNECTION ARRANGEMENTS DOES INTRADO SEEK
177		PURSUANT TO SECTION 251(c)?
178	A.	At a high level, there are three basic scenarios for which Intrado seeks "interconnection."
179		1. Intrado delivers other providers' E911 traffic to AT&T Illinois for
180		completion to AT&T Illinois-served PSAPs.
181		2. AT&T Illinois delivers E911 traffic to Intrado for completion to Intrado-
182		served PSAPs.
183		3. AT&T Illinois (and Intrado) offer the ability to transfer emergency calls
184		between their respective PSAP customers, should it be requested by those
185		PSAPs.
186		
187	Q.	PLEASE DESCRIBE SCENARIO 1.
188	A.	In Scenario 1, Intrado would deliver E911 traffic from the customers of other carriers to
189		AT&T Illinois for completion to AT&T Illinois-served PSAPs. This is the situation
190		where another carrier's local exchange customer dials 911, the call is initially routed to
191		Intrado, and the responding PSAP is served by AT&T Illinois. To handle such traffic,
192		AT&T Illinois has offered Intrado the same arrangement as any CLEC seeking to have its
193		own local exchange customers reach PSAPs served by AT&T Illinois. Thus, in the event
194		the Commission determines that Intrado is entitled to a Section 251/252 ICA, AT&T

195 Illinois agrees to include terms and conditions for Scenario 1; therefore, the Commission 196 need not separately consider whether or not AT&T Illinois is obligated to include such 197 provisions. 198 199 PLEASE DESCRIBE SCENARIO 2. Q. 200 Under Scenario 2, AT&T Illinois would deliver 911 traffic from its end users to Intrado A. 201 for delivery to an Intrado-served PSAP. While AT&T Illinois is willing to negotiate a 202 commercial agreement to cover this situation (as it typically does with carriers serving 203 other PSAPs), Section 251(c) does not apply in this situation. Accordingly, Scenario 2 204 should be covered by a separate commercial agreement, not a Section 251/252 ICA. In 205 the event the Commission disagrees, however, AT&T Illinois offers Sections 5 and 6 in 206 Appendix 911 to reflect reciprocity in the parties' E911 responsibilities. 207 208 WHY HAS AT&T ILLINOIS PROPOSED CONTRACT LANGUAGE WHEN IT Q. 209 DOES NOT BELIEVE IT IS OBLIGATED TO INCLUDE SUCH LANGUAGE IN 210 THE ICA? 211 AT&T Illinois provides contract language out of an abundance of caution in the event the A. 212 Commission decides that such matters must be included in a Section 251/252 ICA. If 213 that were to occur, AT&T Illinois must have its competing language before the 214 Commission to demonstrate the problems with Intrado's one-sided language. As 215 discussed by Mr. Neinast, Intrado's language inappropriately imposes unequal 216 obligations and costs upon AT&T Illinois. 217

218 AT&T Illinois believes Scenario 2 is not properly included in a Section 251/252 ICA, but 219 to the extent the Commission disagrees, AT&T Illinois' proposed language (which is 220 appropriately reciprocal) should be adopted. 221 222 INTRADO STATES THAT WHAT IT SEEKS IS THE SAME TYPE OF Q. 223 INTERCONNECTION ARRANGEMENTS AT&T ILLINOIS HAS WITH ADJACENT ILECS FOR 911 TRAFFIC.8 DOES AT&T ILLINOIS 224 225 INTERCONNECT WITH OTHER ILECS FOR COMPLETION OF E911 226 CALLS? 227 Yes, but Intrado is not an ILEC. ILEC-to-ILEC arrangements are different than CLEC-A. 228 to-ILEC arrangements, because they are based on a peer-to-peer relationship serving in 229 adjacent territories. CLEC-to-ILEC arrangements exist because CLECs intend to 230 operate as competitors in the ILEC's geographic area. 231 232 AT&T Illinois interconnects with adjacent ILECs for handling of E911 calls. The 233 ILECs' geographic footprints often do not align with municipal boundaries, making such 234 interconnection essential for prompt emergency response. This ILEC-to-ILEC 235 arrangement permits AT&T Illinois' end users to access other ILECs' E911 customers, as 236 may be appropriate, and vice versa. Importantly, however, these arrangements are not 237 pursuant to Section 251(c) interconnection requests. Intrado's attempt to force such 238 arrangements into a Section 251/252 ICA is novel (and, to my knowledge,

Petition at 21; Hicks Direct at 30.

unprecedented), and appears to be primarily driven by Intrado's attempts to shift its costs onto AT&T Illinois. Moreover, in various instances Intrado demands interconnection or other arrangements that are different from and allegedly superior to the types of arrangements AT&T Illinois has with adjacent ILECs for 911 calls.

AT&T Illinois' support for its position regarding the specific language in dispute for Scenario 2 is addressed by Mr. Neinast in Issues 7 and 10(a).

A.

Q PLEASE DESCRIBE SCENARIO 3.

Scenario 3 involves establishing the capability for PSAPs served by AT&T Illinois and by Intrado to have calls transferred between them (*i.e.*, the PSAPs) via selective router to selective router call transfers between AT&T Illinois and Intrado. AT&T Illinois does not believe that Section 251(c) requires it to offer this kind of selective router to selective router transfers pursuant to an ICA, but that is a legal issue for briefs. Before even contemplating this capability, it is essential to first determine which PSAPs would actually want such transfer capability (and be willing to pay for it), and then for the PSAPs requesting this service to actively participate in negotiating such arrangements. Therefore, Scenario 3 should be covered by a separate commercial agreement, not a Section 251/252 ICA, and should involve the affected PSAPs. AT&T Illinois commits to make selective router to selective router functionality available to PSAPs pursuant to a commercial agreement that includes all affected parties, but only upon PSAP request.

261	Q.	HAS AT&T ILLINOIS NONETHELESS PROPOSED CONTRACT LANGUAGE		
262		TO ACCOMMODATE THIS SCENARIO 3?		
263	A. Yes, but again only out of an abundance of caution. As discussed by Mr. Neinast, I			
264		typically only require transfer functionality when a call needs to be redirected to a		
265		different PSAP to reach the appropriate emergency responders. It is the PSAP customers		
266		however, not the LECs, that request the ability to effectuate such transfers.		
267				
268		Accordingly, the LECs should enter into a commercial agreement that reflects the		
269		particular needs of the affected PSAPs, with the PSAPs' participation. Such an		
270		arrangement cannot be adequately addressed in an ICA between two parties. AT&T		
271	Illinois has proposed language that obligates the parties to coordinate and cooperate with			
272	requesting PSAPs for such an arrangement and include the PSAPs in the resulting			
273	commercial agreement. Simply discussing it with the PSAPs is not sufficient; the PSAPs			
274		should be parties to the agreement to provide certainty regarding their concurrence with		
275		the resulting network configuration. (See Appendix 911, Section 1.4.)		
276				
277		Specific Arbitration Issues		
278				
279 280 281 282	ISSU	E 1: DOES INTRADO HAVE THE RIGHT TO INTERCONNECTION WITH AT&T UNDER SECTION 251(C) OF THE ACT FOR INTRADO'S PROVISION OF COMPETITIVE 911/E911 SERVICES TO PSAPS?		
283 284	0	WHAT IS THE DISPUTE IN ISSUE 1?		

A. This issue concerns the overarching, threshold question of whether Intrado is entitled to interconnection under Section 251(c) at all. Section 251(c)(2) allows carriers to interconnect with ILECs for the provision of telephone exchange service and/or exchange access. Intrado's proposed service does not fall into either of those categories, meaning that Intrado is not entitled to Section 251(c) interconnection.

290

291

292

Q. DOES INTRADO OFFER OR INTEND TO OFFER EXCHANGE ACCESS

SERVICE?

A. No. Intrado has admitted that it does not offer or intend to offer exchange access service in Illinois. Further, although I am not an attorney, I understand that federal law defines exchange access service as "the offering of access to telephone exchange service or facilities for the purpose of the origination or termination of telephone toll services."

911 services, which are the only kind of services that Intrado could be offering "access to," are not "telephone toll services."

299

300

301

Q. DOES INTRADO OFFER OR INTEND TO OFFER TELEPHONE EXCHANGE SERVICE?

302 A. No. Although Mr. Hicks mentioned in passing that Intrado may offer local exchange service at some time in the future, ¹¹ based on Intrado's own tariff, ¹² Intrado only intends

Intrado Response to AT&T Illinois Data Request 37, PHP-9.

⁴⁷ U.S.C. § 153(16). Telephone toll services are defined as "telephone service between stations in different exchange areas for which there is made a separate charge not included in contracts with subscribers for exchange service." 47 U.S.C. § 153(48).

Hicks Direct at 4-5.

to provide emergency services and will not be providing local exchange service. In fact, Intrado did not state any intention to offer non-911 services in its Petition, nor anywhere else in testimony. I have provided Intrado Comm's current tariff in Ohio ("Intrado Tariff") as Schedule PHP-3.

Q. WHAT SERVICES DOES INTRADO OFFER PURSUANT TO ITS TARIFF?

A. The only product offered to customers pursuant to Intrado's Tariff is Intelligent

Emergency NetworkTM ("IEN") Service. Intrado's Tariff describes IEN Services as:

services that permit a Public Safety Answering Point (PSAP) to receive emergency calls placed by dialing the number 9-1-1 and/or emergency calls originated by personal communications devices.

IEN Services include actional call transfer features which allows PSAP to transfer.

IEN Services include optional call transfer features, which allow a PSAP to transfer a call in progress to another emergency responder via Intrado's 911/E911 network. Intrado acknowledges that its IEN Services cannot transfer a call except to PSAPs it serves, to other carriers' PSAPs interconnected via a selective router to selective router feature, or to other authorized agencies *directly* interconnected to Intrado's 911/E911 network. Furthermore, IEN Services' transfer feature does not provide the capability for the PSAP to *originate* a call, and Intrado does not propose to offer any dial tone services to end

Intrado stated in response to AT&T Illinois' Data Requests 26 and 27 that its tariff on file with the Commission contains a discontinued service offering (*i.e.*, SafetyNetSM). *See* PHP-9. Both Mr. Hicks and Ms. Spence-Lenss refer to Intrado's Intelligent Emergency NetworkTM (*e.g.*, Hicks at 5, Spence-Lenss at 1) in the context of services Intrado intends to offer in Illinois. And as I stated above, the parties have negotiated for an ICA in Illinois based on previous negotiations for Ohio. It is therefore reasonable and appropriate to consider Intrado's Ohio tariff for Intelligent Emergency Network Services as representative of the services, terms and conditions Intrado intends to offer in Illinois.

¹³ Intrado Tariff Section 5.1.

¹⁴ Intrado Response to AT&T Illinois Data Request 20.

323		users. 15 Even a PSAP desiring an administrative line, for example, to call back a		
324		disconnected caller, could not obtain such a line from Intrado, as Mr. Hicks previously		
325		acknowledged. 16		
326				
327	Q.	DOES INTRADO'S TARIFF INCLUDE THE OFFER OF LOCAL EXCHANGE		
328		SERVICE?		
329	A.	No. Intrado's Tariff defines Local Exchange Service as:		
330 331 332 333 334		The furnishing of telecommunications services by a Local Exchange Provider to a Customer within an exchange for local calling. This service also provides access to and from the telecommunication network for long distance calling. <i>The Company is not responsible for the provision of local exchange service to its Customers</i> . ¹⁷		
335		Intrado's Tariff also states that:		
336 337 338		Intelligent Emergency Network TM Service is not intended to replace the local telephone service of the various public safety agencies which may participate in the use of this service. ¹⁸		
339				
340	Q.	HOW DOES FEDERAL LAW DEFINE "TELEPHONE EXCHANGE SERVICE"?		
341	A.	47 U.S.C. § 153(47) defines "telephone exchange service" as follows:		
	15	PSAPs are end users only in the context of their basic local exchange administrative lines, and Intrado does		

not offer such services.

See Schedule PHP-4, (*Petition of Intrado Comms., Inc.*, Fla. Pub. Serv. Comm'n Case No. 08-537-TP-ARB, July 29, 2008 Transcript) ("Florida Arbitration Transcript"), Vol 1 at 179:

Q. Okay. Now let's assume in this situation that the caller calls the PSAP, the operator has them on the line and the caller is disconnected. Can the PSAP operator use the service that you're going to provide them to call the customer back?

A. No, sir. They have to access one of their administrative lines that are connected to their system and generate a call through the local PSTN.

¹⁷ Intrado Tariff, Section 1, Original Page 5 (emphasis added).

Intrado Tariff, Section 5.2C, Original Page 8.

The term "telephone exchange service" means (A) service within a telephone exchange, or within a connected system of telephone exchanges within the same exchange area operated to furnish to subscribers intercommunicating service of the character ordinarily furnished by a single exchange, and which is covered by the exchange service charge, or (B) comparable service provided through a system of switches, transmission equipment, or other facilities (or combination thereof) by which a subscriber can originate and terminate a telecommunications service. DOES INTRADO'S IEN SERVICE OPERATE WITHIN A TELEPHONE

351 352

353

354

355

356

357

358

359

360

342 343

344

345

346

347

348

349

350

Q.

EXCHANGE OR A CONNECTED SERIES OF EXCHANGES IN THE SAME

EXCHANGE AREA?

No. Exchange boundaries establish the area within which an end user can place a 7 or 10-digit telephone call without incurring a toll charge. 911/E911 services are provided based on municipal boundaries, which are completely independent of and unrelated to exchange boundaries. Calls to end users outside of the exchange area result in a toll charge being assessed, i.e., not covered by the exchange service charge. In contrast, an end user can always make a 911 call at no charge.

361

362

363

364

365

366

Q. DOES INTRADO'S IEN SERVICE ALLOW AN INTRADO SUBSCRIBER TO ORIGINATE AND TERMINATE A TELECOMMUNICATIONS SERVICE?

A. No. Intrado (Comm) has admitted several times that its service does not allow its subscriber (typically a municipality or PSAP) to originate a call. Intrado witness Mr. Hicks recently stated in the Ohio arbitration with Cincinnati Bell Telephone ("CBT") that

¹⁹

Since Intrado will be providing 911/E911 services in AT&T Illinois' operating area, it is AT&T Illinois' exchange boundaries that are relevant to Intrado's 911/E911 services. Customers may or may not incur usage charges for local calls, depending on the retail service plan to which they have subscribed, but these are not toll charges.

"no, I'm not going to be providing services to the PSAP for them to generate outgoing calls, that would still be provided by their local service provider." Intrado Comm also made a similar admission in a Florida arbitration with AT&T: "The services that the PSAP uses would only be able to generate and originate a call transfer. They would not be able to utilize the Intrado Communications offering to generate a traditional local call. They basically would use the telephone lines that were purchased from their local service provider."

Intrado Comm sometimes notes that a PSAP using its 911/E911 service could transfer a 911 call to another PSAP, but also admits that such call transfers are not the same as actually originating a call, as demonstrated during cross-examination of Intrado's witness in Florida:

 Q. Okay. So in this case you're talking about a situation where a customer, and by customer let's say an AT&T customer that has local telephone service, they call 911, they reach a PSAP. The PSAP can transfer that call to another PSAP. That's what you're saying?

A. Yes.

Q. Okay. Now let's assume in this situation that the caller calls the PSAP, the operator has them on the line and the caller is disconnected. Can the PSAP operator use the service that you're going to provide to them to call the customer back?

Schedule PHP-5 (*Petition of Intrado Comms., Inc.*, Case No. 08-537-TP-ARB, July 29, 2008 Transcript, Vol. I at 245) ("CBT Arbitration Transcript").

Schedule PHP-4, Florida Arbitration Transcript, Vol 1 at 178. *See also id.* at 179-80 (admitting that a customer cannot use Intrado's service "to independently place a call to anyone" or "to originate a call to anyone else").

389 390 391	A.	No. sir. They have to access one of their administrative lines that are connected to their system and generate a call through the local PSTN.
392 393 394 395	Q.	Okay. Now let's assume that for purposes of this question that the PSAP has not received an incoming call from a customer that's trying to access 911. Without that customer originating the call to them, can they just call another PSAP?
396	A.	Not through the Intrado Communications service offering.
397 398 399 400 401 402	Q.	Okay. So you've told me that through your offering they can't call, and, again, I'm talking about without a call first being originated by the customer and coming in and your transferring it, you said they can't call the customer back, they can't just call up another PSAP. Can they use that service to independently place a call to anyone?
403 404 405 406 407	A.	It's not through the Intrado Communications' service offering. It is over their own local CPE equipment that gives them the ability to access a line that provides dial tone that they can call back a customer or generate a call through the PSTN to a public safety answering point.
408 409 410 411 412 413 414	Q.	Right. But the question I asked you, Mr. Hicks, wasn't about what they can do with their CPE or with their regular service. The question I'm asking you is about the service you provide to them. Now you've told me so far that they can't use that service to call the customer back, they can't use that service to originate a call to another PSAP. Can they use that call to – can they use that service to originate a call to anyone else?
415	A.	No, sir.
416		* * *
417 418 419	Q.	Okay is it your position that the transfer [of a 911 call by an Intrado-served PSAP to another PSAP] constitutes an origination of the call that the 911 caller has already placed?
420	A.	No, sir. It's not an origination. It's basically a transfer.
421 422 423	Q.	Okay. So what we know about this service is you can't call out at all. All you can do is transfer a call after it's been originated by the 911 caller; correct?
424	A.	That's correct. Yes, sir.
425	Schedule PHI	P-4 (Florida Arbitration Transcript, Vol. 1 at 178-81).

426		
427	Q.	INTRADO WITNESS MS. SPENCE-LENSS ASSERTS THAT THIS
428		COMMISSION HAS ALREADY DETERMINED IN DOCKET NO. 00-0769
429		THAT THE SERVICES INTRADO SEEKS TO PROVIDE ARE "TELEPHONE
430		EXCHANGE SERVICES" SUBJECT TO SECTION 251(c)
431		INTERCONNECTION. (SPENCE-LENSS DIRECT AT 13). IS SHE CORRECT?
432	A.	No. The Commission's prior determinations with respect to the services of Intrado's
433		predecessor, SCC, are not relevant to this arbitration. Ms. Spence-Lenss admits that the
434		services SCC sought to offer were different than that which Intrado seeks to offer today
435		pursuant to a Section 251/252 ICA, but she does not explain how different they are. SCC
436		was seeking to serve as an aggregator to simply transport other providers' 911 calls and
437		hand them off to AT&T Illinois for delivery to the relevant AT&T Illinois-served PSAP.
438		Intrado has specifically stated that it does not intend to carry such traffic. ²² Furthermore,
439		SCC did not intend to provide services directly to PSAPs, which is precisely the service
440		Intrado states it seeks to offer. ²³ Accordingly, the Commission should evaluate the
441		911/E911 services <i>Intrado</i> intends to offer and not base its decision on a prior evaluation
442		of different services SCC intended to offer.
443		
444	Q.	MS. SPENCE-LENSS ALSO ARGUES THAT INTRADO'S 911/E911 OFFERING
445		IS A "TELEPHONE EXCHANGE SERVICE" ENTITLED TO 251(c)

446

INTERCONNECTION BECAUSE AT&T ILLINOIS HAS TARIFFED ITS

Intrado Response to AT&T Illinois Data Request 31. See PHP-9.

I have provided the Appendix 911 of the SCC ICA as Schedule PHP-6.

911/E911 SERVICE. (SPENCE-LENSS DIRECT AT 10). HOW DO YOU

RESPOND?

A.

Ms. Spence-Lenss' argument misses the mark. Placement and labeling of a service in a tariff is not what defines the service. One must look to the characteristics of the service itself to determine whether or not it qualifies as telephone exchange service as that term is defined in the Act. Furthermore, even if AT&T Illinois' 911/E911 service were "telephone exchange service" (and it is not), it is not at all clear that Intrado's 911/E911 service is sufficiently "similar" to AT&T Illinois' service, as Ms. Spence-Lenss implies, to conclude that AT&T Illinois' tariff labeling has any meaning for Intrado's services – especially given Intrado's representations of the highly-enhanced nature of its 911/E911 services. (*See*, *e.g.*, Spence-Lenss Direct at 5-6; Hicks Direct at 5-7.)

Q. IN ITS PETITION, INTRADO COMPARES ITS 911/E911 SERVICES TO FAX SERVICES.²⁴ IS THAT AN APPROPRIATE COMPARISON?

A. No. Intrado is comparing apples to oranges. Fax services use basic two-way telephone exchange lines that are assigned regular telephone numbers and that can both originate and receive telephone calls over the public switched telephone network ("PSTN"). In contrast, Intrado's 911/E911 services are not assigned telephone numbers, cannot draw dial tone, and cannot originate calls to subscribers served on the PSTN. If a 911 caller is disconnected from the PSAP dispatcher, the dispatcher must use a separate administrative

Petition at 16.

467		line to call the 911 caller back. Therefore, Intrado's proposed services do not qualify as
468		"telephone exchange services."
469		
470	Q.	IN WHAT OTHER STATES HAS INTRADO FILED FOR ARBITRATION OF
471		AN ICA WITH AT&T?
472	A.	In addition to Illinois, Intrado has filed for arbitration with AT&T in Alabama, Florida,
473		North Carolina, Ohio, and Texas.
474		
475	Q.	IS THE FUNDAMENTAL QUESTION OF WHETHER OR NOT INTRADO IS
476		ENTITLED TO A SECTION 251/252 ICA FOR THE 911/E911 SERVICES IT
477		INTENDS TO OFFER PRESENTED FOR ARBITRATION IN EACH OF THESE
478		STATES?
479	A.	Yes.
480		
481	Q.	HAVE ANY OF THESE STATE COMMISSIONS REACHED A DECISION ON
482		THIS FUNDAMENTAL ISSUE BETWEEN INTRADO AND AT&T?
483	A.	No final decisions have been issued as of the drafting of this testimony. However, the
484		Florida Staff issued its recommendation on this issue on October 30, 2008, which I have
485		provided as Schedule PHP-7. ²⁵ The Florida Commission is expected to vote on this
486		recommendation on November 13, 2008.
487		

Staff Recommendation, *Petition by Intrado Communications, Inc. for arbitration*, Fla. Pub. Serv. Comm'n Docket No. 070736-TP, at 7, 9 (Oct. 30, 2008) ("Florida Staff Recommendation").

Q. PLEASE SUMMARIZE THE KEY POINTS OF THE FLORIDA STAFF RECOMMENDATION.

- A. In recommending that the Florida Commission close the arbitration docket, the Florida Staff made three key points.
 - Intrado Comm's 911/E911 service to PSAPs does not constitute "telephone
 exchange service" as defined by the Act because it does not allow Intrado's
 customers to originate calls; therefore, Intrado is not entitled to interconnection
 pursuant to Section 251(c) and the arbitration proceeding should be dismissed.
 (pp. 4, 9)
 - "Intrado Comm has the ability to offer the services it wants without a §251(c) interconnection agreement through the use of a commercial agreement or AT&T's tariffs."
 - 3. In evaluating public interest considerations, the Florida Staff concluded that the emergence of a competitive 911/E911 service provider may result in "potential unintended consequences that affect more than just the current parties to this docket, impacting all carriers in Florida, including wireless and VoIP providers.
 ... Staff is concerned that carriers could potentially be transporting 911/E911 emergency calls up and down the state or perhaps even out of state." (p. 13)
 "Staff notes that the Commission is not the only agency or entity with an interest in monitoring of 911/E911 service. ... Any changes involving 911/E911 require the facilitation and cooperation of all affected agencies and entities to resolve any

Florida Staff also expressed concern that the type of interconnection requested by Intrado Comm would require that the costs for interconnection would be borne by AT&T, which could result in "a serious disadvantage to AT&T." (p. 11)

509 changes or complications that affect 911/E911 in Florida. ... [S]taff believes that 510 any discussion regarding the provisioning of competitive 911/E911 service in 511 Florida requires that all potentially affected parties be consulted and afforded an 512 opportunity to weigh in on these vital matters." (p. 14) 513 514 DO ALL THESE SAME CONSIDERATIONS APPLY IN ILLINOIS? Q. 515 Yes. Intrado intends to offer the same service here as in Florida. Moreover, the public A. 516 interest considerations are the same and could provide a basis for dismissing Intrado's 517 Petition even if Intrado did provide telephone exchange service. The 1996 Act does not 518 require state commissions to arbitrate every petition submitted under Section 252(b). The 519 choice is discretionary. Thus, if the Commission believed that the various issues and 520 stakeholder interests surrounding the introduction of 911 competition should be 521 addressed in a more generic, open format rather than a two-party arbitration, it has the 522 authority to do so. 523 524 HAVE OTHER STATE COMMISSIONS DECLINED TO ADDRESS INTRADO'S Q. 525 **ARBITRATION PETITION?** 526 Yes. In Virginia, Intrado petitioned for arbitration with Embarq and Verizon, both of A. 527 which are ILECs and both of which contested Intrado's right to Section 251(c) 528 interconnection. The Virginia Commission declined to address that issue, so the FCC 529 assumed jurisdiction and the threshold issue of whether Intrado's service qualifies as 530 telephone exchange service under federal law is now pending before the FCC's Wireline 531 Competition Bureau in both of those cases. This Commission could, of course, elect to

532		wait and see how the FCC's Bureau deals with that issue of federal law before
533		proceeding further here.
534 535 536 537 538	ISSU	JE 2: SHOULD INTRADO'S PROPOSED RATES FOR INTERCONNECTION BE INCLUDED IN THE ICA? (Pricing Section 1.1; Intrado's Pricing Exhibit)
539	Q.	WHAT IS THE PARTIES' DISPUTE IN PRICING SECTION 1.1 AND
540		INTRADO'S ASSOCIATED "RATE TABLE"?
541	A.	Intrado proposes that the following language be added to Pricing Section 1.1:
542 543		The rates to be charged by CLEC will be set forth in a separate rate table.
544		This is the only language in the ICA specific to Intrado's charges to AT&T Illinois. Ms.
545		Spence-Lenss attaches the rates Intrado proposes to charge to her testimony as Exhibit
546		No. 4. Intrado has not proposed any language to address the specific circumstances under
547		which Intrado would impose these charges.
548		
549	Q.	DOES AT&T ILLINOIS OBJECT TO INTRADO'S CHARGES IN ITS
550		PROPOSED "SEPARATE RATE TABLE"?
551	A.	Yes. Intrado has provided no basis for these charges except to claim that they are similar
552		to AT&T Illinois' charges imposed on competitors. Ms. Spence-Lenss suggests that
553		Intrado is proposing to charge AT&T Illinois for what it says are "port termination"
554		charges as though the parties had an agreement whereby AT&T Illinois was purchasing
555		Intrado's tariffed IEN service, ²⁷ which is not the case. In fact, as discussed previously,

Spence-Lenss Direct at 14.

Intrado has no right to compel AT&T Illinois to interconnect with it pursuant to Section 251(c) or to use Section 251(c) to compel AT&T Illinois to purchase 911/E911 services from it. If Intrado wants to negotiate for a commercial agreement for the parties' 911 interconnection arrangements, AT&T Illinois certainly is willing to do so and, in fact, believes a separate agreement is the appropriate vehicle for the parties' 911 interconnection. But Intrado should not be permitted to impose unsubstantiated rates on AT&T Illinois in a Section 251/252 ICA.

- Q. INTRADO ASSERTS THAT ITS PORT CHARGES ARE "SIMILAR TO AT&T'S RATES FOR TRUNK PORTS OR TERMINATIONS."²⁸ IS IT APPROPRIATE FOR INTRADO TO CHARGE AT&T ILLINOIS FOR ENTRANCE FACILITIES OR AT RATES COMMENSURATE WITH ENTRANCE FACILITIES?
- A. No. There are two separate and distinct elements for interconnection: the facilities and the trunks (*i.e.*, ports). When AT&T Illinois establishes trunks to Intrado for 911 traffic, a trunk port charge may be appropriate (in a commercial agreement). However, because AT&T Illinois is not required to establish a separate point of interconnection ("POI") on Intrado's network, as Mr. Neinast discusses for Issue 10(a), it has no duty to lease facilities from Intrado to get to such a POI, and in any event, AT&T Illinois would provide its own facilities. Therefore, it would be inappropriate for Intrado to charge AT&T Illinois anything.

Spence-Lenss Direct at 15.

577	Q.	ARE INTRADO'S PROPOSED CHARGES TO AT&T ILLINOIS SIMILAR TO
578		THE CHARGES IMPOSED BY AT&T ILLINOIS ON COMPETITORS FOR
579		INTERCONNECTION TO AT&T ILLINOIS' NETWORK?
580	A.	No. Intrado has not explained specifically how its charges would be assessed, but it has
581		previously referred to them as market-based prices, which would not mirror AT&T
582		Illinois' regulated rates for Section 251(c) interconnection. Furthermore, since Intrado
583		apparently proposes the same charges to all ILECs in all states, and since AT&T's
584		interconnection prices vary from state to state (and would certainly vary from other
585		ILECs' prices), any claim by Intrado that its rates are comparable to AT&T Illinois' rates
586		(a claim that Intrado made in its arbitrations with AT&T in Florida, North Carolina, and
587		Ohio, where interconnection prices are different than AT&T Illinois') would be
588		unsupported.
589		
590	Q.	IF INTRADO'S PORT CHARGES ARE TO BE INCLUDED IN THE ICA,
591		SHOULD THEY BE HIGHER THAN AT&T ILLINOIS RATES?
592	A.	No. The parties each should charge the other the same rates. Intrado does not object to
593		the 911 trunk (i.e., port) charges AT&T Illinois will assess when Intrado obtains 911
594		trunks from AT&T Illinois (as set forth in the Pricing Schedule), and there is no reason
595		for Intrado to charge anything different when AT&T Illinois obtains 911 trunks from
596		Intrado. Furthermore, other than the exception mentioned above, Intrado has agreed to

597		mirror AT&T Illinois' other rates. ²⁹ It makes no sense for some rates to be reciprocal but
598		not others, when the services each party provides to the other are the same.
599		
600 601 602	ISSUE	SHOULD THE ICA INCLUDE REFERENCES TO AT&T'S TARIFFED RATES FOR CERTAIN PRODUCTS? (911 Sections 3.3.2, 10.1)
603		
604	Q.	PLEASE EXPLAIN THE PRICING DISPUTE IN APPENDIX 911 SECTION 3.3.2.
605	A.	Appendix 911 Section 3 provides terms and conditions with respect to AT&T Illinois'
606		responsibilities when AT&T Illinois is the 911 service provider. In that context, 911
607		Section 3.3.2 states that AT&T Illinois will, upon request, provide transport from
608		Intrado's location to AT&T Illinois' Selective Router:
609		as specified in Appendix Pricing or tariff. Additionally, when
610 611		diverse facilities and multiple POI(s) are requested by CLEC, AT&T-ILLINOIS will provide such diversity where technically
612		feasible, as specified in Appendix Pricing or at standard AT&T-
613		STATE tariff rates. ³⁰
614		My testimony considers Intrado's proposed language that would require AT&T Illinois to
615		provide Intrado with these transport facilities at Total Element Long Run Incremental
616		Cost ("TELRIC") rates, rather than at tariff (i.e., special access) rates, on Intrado's side of
617		the POI – which is located at AT&T Illinois' Selective Router location (as recently
618		agreed to by the parties in resolving Issue 10(b)).
619		

Spence-Lenss Direct at 15.

Throughout this testimony, when contract language is provided, AT&T Illinois proposed language is in **bold underline** font, Intrado proposed language is in **bold italics** font, and agreed language is in normal font.

620	Q.	WHAT IS AT&T ILLINOIS' OBJECTION TO OFFERING INTRADO
621		TRANSPORT FACILITIES AT TELRIC RATES?
622	A.	Appendix 911 NIM Section 2.3 provides that each party is responsible for the facilities
623		on its side of the POI. To the extent Intrado elects to lease facilities from AT&T Illinois'
624		special access tariff to meet this obligation (rather than obtaining them from another
625		carrier or self-providing), these facilities would be priced pursuant to AT&T Illinois'
626		special access tariff – not the ICA. Accordingly, 911 Section 3.3.2 should include a
627		reference to pricing in the tariff, as proposed by AT&T Illinois, rather than only pursuant
628		to the ICA's pricing appendix, as Intrado demands.
629		
630	Q.	DOES THE ICA CONTAIN PARALLEL LANGUAGE REGARDING
631		FACILITIES PRICING WHEN INTRADO IS THE 911/E911 PROVIDER?
632	A.	No. There is no parallel language, because AT&T Illinois would not lease Intrado's
633		facilities on AT&T Illinois' side of the POI. Intrado's attempt to arbitrage the special
634		access tariff through its language in 911 Section 3.3.2, which could permit Intrado to
635		obtain any and all facilities on its side of the POI at TELRIC rates, should be rejected.
636		
637	Q.	WHAT IS THE PARTIES' DISPUTE IN APPENDIX 911 SECTION 10.1?
638	A.	911 Section 10.1 addresses compensation for access to 911/E911 services (i.e., access to
639		databases, trunking, and call routing to PSAPs). The parties agree that rates for such
640		access pursuant to Section 251/252 of the Act are set forth in Appendix Pricing.
641		However, Intrado objects to AT&T Illinois' language providing that, in some
642		circumstances, the appropriate rates might be found in the (special access) tariff rather

643 than the ICA. For example, Intrado might seek unbundled dedicated transport on its side 644 of the POI on a route that is not impaired. Such transport facilities would be provided 645 pursuant to AT&T Illinois' special access tariff, not the ICA. Thus, AT&T Illinois' 646 reference in 911 Section 10.1 to the application of the Commission-approved access tariff 647 in some circumstances is appropriate and should be adopted. 648 649 ISSUE 4: SHOULD THE ICA ARTICULATE THAT A PSAP'S SELECTION OF ITS 650 E911 PROVIDER IS SUBJECT TO BEING REVOKED, CONDITIONED, 651 OR MODIFIED? (911 Section 1.3) 652 653 Q. WHAT IS THE PARTIES' DISPUTE REGARDING LANGUAGE IN 911 654 **SECTION 1.3?** 655 The language in dispute in Appendix 911 Section 1.3 is: A. 656 Each Party shall provide access to its respective E911 Selective Routers as described herein only where a PSAP and/or E911 657 Customer served by the E911 Selective Routers has requested and 658 659 approved the Party to carry E911 Emergency Services call, which approval is subject to being revoked, conditioned, or modified 660 by the PSAP and/or E911 Customer. 661 662 Ms. Spence-Lenss states that Intrado objects to AT&T Illinois' language because it is unnecessary, explaining that carriers design their network interconnection arrangements 663 664 based on services they intend to market rather than based on specific customer approvals.³¹ That, however, is not the issue. The issue is whether the ICA should 665 recognize that the parties' arrangements assume they are each authorized to service a 666 667 PSAP, and that when there is no such authority the 911 duties under the ICA no longer

Spence-Lenss Direct at 17.

668		apply. AT&T Illinois' additional language properly captures the E911 Customer's ability
669		to revoke or modify its authorization and should be adopted.
670		
671 672 673 674 675	ISSUE	6: IS ADDITIONAL LANGUAGE REQUIRED IN APPENDIX OET TO EXPLICITLY STATE THAT THE APPENDIX DOES NOT APPLY TO 911 TRAFFIC? (OET Section 1.1)
676	Q.	WHAT IS THE PARTIES' DISPUTE REGARDING LANGUAGE IN OET
677		SECTION 1.1?
678	A.	The language in dispute in Appendix Out-of-Exchange Traffic (OET) Section 1.1 is:
679 680 681 682 683		This Appendix sets forth the terms and conditions necessary for the exchange of Out of Exchange Traffic (as defined in Section 1.4). This Appendix does not govern the Parties' exchange of 911/E911 Service calls or the inter-Selective Router transfer of 911/E911 Service calls.
684		Intrado proposes language to exclude the exchange of 911 calls and inter-selective router
685		("SR") calls from the OET appendix. This exclusionary language is unnecessary because
686		the definition of out-of-exchange traffic in OET Section 1.4 <i>already</i> excludes 911 traffic:
687 688 689 690 691		For purposes of this Appendix only, "Out of Exchange Traffic" is defined as Section 251(b)(5) Traffic, ISP-Bound Traffic, FX, intraLATA traffic and/or InterLATA Section 251(b)(5) Traffic exchanged pursuant to an FCC approved or court ordered InterLATA boundary waiver
692		
693		Intrado's additional language is unnecessary and should therefore be rejected.
694		
695		

ISSUE 9(a): FOR NON-911 TRAFFIC, SHOULD A POI BE DEFINED TO BE USED TO DELIVER "SECTION 251(B)(5)/INTRALATA TOLL TRAFFIC" OR "TRAFFIC." (portions of GTC Section 1.1.117 and NIM 2.2)

698699700

701

702

703

704

705

706

707

708

709

710

711

712

713

714

715

716

696 697

Q. PLEASE DESCRIBE THE PARTIES' DISPUTE WITH RESPECT TO ISSUE 9(a).

The dispute here is whether, for purposes of defining a POI, the non-911 traffic A. exchanged should be described as "Section 251(b)(5)/IntraLATA Toll Traffic" (as AT&T Illinois proposes), or merely "traffic" (as Intrado proposes). AT&T Illinois' language more accurately describes the non-911 traffic that is covered by the ICA and that would be exchanged at the POI – Section 251(b)(5) and IntraLATA Toll Traffic. The only reason given by Intrado for its language is that it has a dispute about the definition of "Section 251(b)(5) Traffic," so it cannot agree to use that term here.³² The fallacy of this logic is that the dispute over how to define "Section" 251(b)(5) Traffic" will be resolved in Issue 22, and both Parties will have to live with that resolution. In this sense, using the term "Section 251(b)(5)/IntraLATA Toll Traffic" is neutral and should be acceptable to Intrado. Furthermore, using the general term "traffic" may create a conflict with other ICA provisions that require the POI for 911 traffic to be at a selective router location, which could be different than the POI for non-911 traffic. Thus, Intrado's proposed use of the term "traffic" in GTC § 1.1.117 and NIM § 2.2 is far too broad and should be rejected.

717

Hicks Direct at 27.

719 720 721 722 723 724	ISSU	E 22:	SHOULD THE TERM "SECTION 251(b)(5) TRAFFIC" BE DEFINED WITH SPECIFICITY REGARDING THE PHYSICAL LOCATIONS OF THE ORIGINATING AND TERMINATING END USERS, OR SHOULD IT BE DEFINED GENERALLY AS DEFINED BY APPLICABLE LAW? (GTC Section 1.1.123, IC Section 4.1)
725	Q	WHY	HAS AT&T ILLINOIS PROPOSED A COMPREHENSIVE DEFINITION
726		FOR	SECTION 251(b)(5) TRAFFIC?
727	A.	The n	nain reason is to avoid disputes about reciprocal compensation – which tend to be
728		the m	ost fertile source of AT&T Illinois/CLEC disputes. AT&T Illinois' proposed
729		defini	tion for Section 251(b)(5) traffic, ³³ set forth below, accurately reflects the specific
730		criter	ia applied in determining what traffic is subject to reciprocal compensation.
731 732 733 734 735 736 737 738 739 740 741 742 743 744			"Section 251(b)(5) Traffic" shall mean telecommunications traffic in which the originating End User of one Party and the terminating End User of the other Party are: a. both physically located in the same ILEC Local Exchange Area as defined by the ILEC Local (or "General") Exchange Tariff on file with the applicable state commission or regulatory agency; or b. both physically located within neighboring ILEC Local Exchange Areas that are within the same common mandatory local calling area. This includes but is not limited to, mandatory Extended Area Service (EAS), mandatory Extended Local Calling Service (ELCS), or other types of mandatory expanded local calling scopes.
745		Intrac	lo's proposed definition, by contrast, is intentionally – and unnecessarily –
746		vague	»:
747 748 749			"Section 251(b)(5) Traffic" is as defined by Applicable Law, including the rules, regulations and orders of the FCC and courts of competent jurisdiction.

AT&T Illinois has proposed its definition of Section 251(b)(5) Traffic be included in both the GTCs (Section 1.1.123) and Appendix IC (Section 4.1).

It is not clear whether Intrado disagrees with the substance of AT&T Illinois' language or simply prefers a vague definition that is open to differing interpretations. The sole objection raised by Ms. Spence-Lenss is that AT&T Illinois defines "Section 251(b)(5) traffic" as local traffic.³⁴ Ms Spence-Lenss fails to recognize, however, that this definition actually is virtually identical to the language approved by the Commission in AT&T's 2004 arbitration with MCI.³⁵

A.

Q MS. SPENCE-LENSS ARGUES THAT THE TERM "APPLICABLE LAW" SHOULD BE ACCEPTABLE TO AT&T ILLINOIS. (SPENCE-LENSS DIRECT at 28). HOW DO YOU RESPOND?

Ms. Spence-Lenss argues that the term "Applicable Law" is defined in the ICA and is used in several places, without objection by AT&T Illinois. Ms. Spence-Lenss is correct about her two narrow observations, but she is incorrect that this bears in any way on the question of whether it is better to specifically define the term "Section 251(b)(5) Traffic" or whether it is better to leave it vague and subject to future disputes. The references she provides to other parts of the ICA that use the term "Applicable Law" demonstrate that the term is used in a completely different context. For example, in GTC Section 2.10.2, the term is used to require both parties to "comply with all obligations which exist under Applicable Law." It would have been impractical for the parties to list each and every

Spence-Lenss Direct at 27-28.

Docket No. 04-0469, MCI Metro Access Transmission Services, Inc., MCI WorldCom Communications, Inc., and Intermedia Communications Inc. Petition for Arbitration of Interconnection Rates, Terms and Conditions, and Related Arrangements with Illinois Bell Telephone Company Pursuant to Section 252(b) of the Telecommunications Act of 1996, Arbitration Decision dated November 30, 2004 ("MCI Arbitration Decision") at 162-166 for Issue RC-1.

769		law th	at applies to their conduct, so the use of the more general term is appropriate. In		
770	this case, by contrast, the requirement AT&T Illinois is seeking to define is limited, well-				
771	understood and capable of being subsumed in a workable definition. The Commission				
772	should reaffirm its prior decision in the MCI arbitration and adopt AT&T Illinois'				
773		propo	sed definition for Section 251(b)(5) Traffic.		
774					
775 776 777 778 779 780	ISSU	JE 23:	SHOULD THE TERM "ISP-BOUND TRAFFIC" BE DEFINED WITH SPECIFICITY REGARDING THE PHYSICAL LOCATIONS OF THE ORIGINATING AND TERMINATING END USERS, OR SHOULD IT BE DEFINED GENERALLY AS DEFINED BY THE FCC'S ISP COMPENSATION ORDER? (GTC Sections 1.1.84, 1.1.84.1, 1.1.84.2, IC Section 5.1)		
782	Q.	WHA	T IS THE DISPUTE REGARDING THE DEFINITION OF ISP-BOUND		
783		TRAI	FFIC?		
784	A.	The pa	arties' dispute is reflected by the following language in the GTCs:		
785 786 787 788 789 790 791 792 793 794 795 796 797 798			1.1.84 "ISP-Bound Traffic" shall mean telecommunications traffic, defined in accordance with the FCC's Order on Remand and Report and Order, In the Matter of Implementation of the Local Compensation Provisions in the Telecommunications Act of 1996, Intercarrier Compensation for ISP-Bound Traffic, FCC 01-131, CC Docket Nos. 96-98, 99-68 (rel. April, 27, 2001) ("FCC ISP Compensation Order")., "ISP-Bound Traffic" shall mean telecommunications traffic exchanged between CLEC and AT&T-13STATE in which the originating End User of one Party and the ISP served by the other Party are: 1.1.84.1 both physically located in the same ILEC Local Exchange Area as defined by the ILEC's Local (or "General") Exchange Tariff on file with the		
800 801 802 803			(or "General") Exchange Tariff on file with the applicable state commission or regulatory agency; or		

804	1.1.84.2 both physically located within neighboring ILEC
805	Local Exchange Areas that are within the same
806	common mandatory local calling area. This
807	includes, but it is not limited to, mandatory
808	Extended Area Service (EAS), mandatory
809	Extended Local Calling Service (ELCS) or other
810	types of mandatory expanded local calling scopes.
811	<u></u>
812	As with the definition of Section 251(b)(5) Traffic, AT&T Illinois has proposed
813	additional language be included in the definition of ISP-Bound Traffic to clearly
814	articulate what is intended. ³⁶ Since the FCC's <i>ISP Compensation Order</i> provides that
815	ISP-bound traffic is to be compensated in the same manner as non-ISP bound traffic, ³⁷ it
816	is appropriate that the ICA's definition of ISP-Bound Traffic be consistent with the
817	definition of Section 251(b)(5) Traffic. Moreover, AT&T Illinois' language is consistent
818	with the Commission's finding in the MCI Arbitration Decision cited above.
819	Accordingly, AT&T Illinois' language should be adopted.
820	
821	
822	
823	
824	
825	

AT&T Illinois has proposed its definition of ISP-Bound Traffic be included in both the GTCs (Section 1.1.84) and Appendix IC (Section 5.1).

Order on Remand and Report and Order, *In the Matter of Implementation of the Local Competition Provisions in the Telecommunications Act of 1996*, Intercarrier Compensation for ISP-Bound Traffic, FCC 01-131, CC Docket Nos. 96-98, 99-68 (rel. April 27, 2001) ("ISP Compensation Order") at ¶¶ 89-90 and n. 177.

SHOULD THE TERM "SWITCHED ACCESS TRAFFIC" BE 826 ISSUE 24: 827 DEFINED WITH SPECIFICITY REGARDING THE PHYSICAL 828 LOCATIONS OF THE ORIGINATING AND TERMINATING END 829 USERS, INCLUDING TRAFFIC USING INTERNET PROTOCOL 830 ("IP"), OR SHOULD IT BE DEFINED GENERALLY TO BE CONSISTENT WITH APPLICABLE LAW? (IC Section 16.1, ITR 831 832 **Section 12.1**) 833 834 Q. WHAT IS THE DISPUTE REGARDING THE DEFINITION OF SWITCHED 835 **ACCESS TRAFFIC?** 836 Just as in Issues 22 and 23, AT&T Illinois has proposed a comprehensive definition of A. 837 Switched Access Traffic, while Intrado simply wants a vague reference to Applicable Law.³⁸ 838 839 For purposes of this Agreement only, Switched Access Traffic 840 shall be defined consistent with Applicable Law. mean all 841 traffic that originates from an End User physically located in one local exchange and delivered for termination to an 842 843 End User physically located in a different local exchange 844 (excluding traffic from exchanges sharing a common 845 mandatory local calling area as defined in AT&T-846 13STATE's local exchange tariffs on file with the applicable state commission) including, without limitation, 847 any traffic that (i) terminates over a Party's circuit switch, 848 849 including traffic from a service that originates over a circuit switch and uses Internet Protocol (IP) transport 850 technology (regardless of whether only one provider uses IP 851 transport or multiple providers are involved in providing 852 853 IP transport) and/or (ii) originates from the End User's 854 premises in IP format and is transmitted to the switch of a 855 provider of voice communication applications or services when such switch utilizes IP technology. Notwithstanding 856 857 anything to the contrary in this Agreement. To the extent required by Applicable Law, all Switched Access Traffic shall 858 859 be delivered to the terminating Party over feature group access trunks per the terminating Party's access tariff(s) and shall be 860

subject to applicable intrastate and interstate switched access

AT&T Illinois has proposed its definition of Switched Access Traffic be included in both Appendix IC (Section 16.1) and Appendix ITR (Section 12.1).

charges; provided, however, the following categories of Switched Access Traffic are not subject to the above stated requirement relating to routing over feature group access trunks.

Ms. Spence-Lenss objects to AT&T Illinois' language because it requires switched access charges to be paid on VoIP traffic.³⁹ According to Ms. Spence-Lenss, the FCC has not addressed this issue. Ms Spence-Lenss fails to acknowledge, however, that charging switched access on IP-originated calls is completely consistent with controlling precedent.

Q. PLEASE EXPLAIN.

A. It is generally understood that switched access charges apply when a call originates in one exchange and terminates in a different exchange that is outside the local calling area of the originating subscriber, and two or more carriers participate in carriage of that call. However, some carriers have improperly claimed that IP-originated traffic is exempt from access charges because of the FCC's ESP exemption.⁴⁰

The ESP exemption refers to the FCC's long-standing exemption of enhanced service providers from interstate access charges for obtaining access to the ESP's own customers.

The ESP exemption applies to a narrow subset of telecommunications activity and traffic – the connectivity between the ESP itself and that ESP's end user customers in instances

Spence-Lenss Direct at 28.

See, e.g., Docket No. 08-0105, *Illinois Bell Telephone Company, Inc. v. Global NAPs Illinois, Inc.* ("Global Illinois"), in which Global Illinois claimed that traffic it delivered to AT&T Illinois was not subject to termination charges because it originated in IP form and was therefore eligible for the ESP exemption.

where the ILEC provides the link between the ESP end user and the ESP. As a result of the exemption, "enhanced service providers are treated as end users for purposes of applying access charges" and need not purchase switched access products for connecting to their own subscribers; instead ESPs may purchase traditional business lines for such purposes and thus "generally pay local business rates and interstate subscriber line charges for their switched access connections to local exchange company central offices," rather than access charges. ⁴¹ As the FCC subsequently described its ESP exemption, that exemption carves ESPs out from the access charge obligation when they "use incumbent LEC networks *to receive calls from their customers*." Thus, the ESP exemption does not apply to IP-originated calls, as AT&T Illinois' definition of Switched Access Traffic recognizes.

And while the FCC is currently reviewing the application of access charges to VoIP traffic that originates with the calling party in an IP format, the FCC expressed its general views on intercarrier compensation in its *IP Enabled Services NPRM*, where it stated that:

As a policy matter, we believe that any service provider that sends traffic to the PSTN should be subject to similar compensation obligations, irrespective of whether the traffic originates on the PSTN, on an IP network, or on a cable network. We maintain that the cost of the PSTN should be borne equitably among those that use it in similar ways.⁴³

In re Amendments of Part 69 of the Commission's Rules relating to Enhanced Service Providers, 3 FCC Rcd 2631, n. 8 (FCC April 27, 1988).

First Report and Order, Access Charge Reform, CC Docket No. 96-262, 12 FCC Rcd 15982, ¶ 343 (1997). (Emphasis added).

Notice of Proposed Rulemaking, *In the Matter of IP-Enabled Services*, FCC No. 04-28, WC Docket No. 04-36; 19 FCC Rcd 4863; Released March 10, 2004, at ¶ 33.

Importantly, when this Commission has had the opportunity to address this VoIP issue, it has ruled that the ILEC and the CLEC should preserve the *status quo* on payment arrangements, finding that anything else would not be in the public interest, which means that the CLEC should continue to pay switched access charges on access traffic, regardless of whether it is VoIP or not.⁴⁴ AT&T Illinois' proposed definition of Switched Access Traffic is consistent with maintaining the *status quo* and should be adopted.

911

912

913

905

906

907

908

909

910

ISSUE 25: FOR NON-911 SERVICES, SHOULD THE ICA REFLECT THAT INTRADO'S SERVICES ARE WIRELINE (DIALTONE) SERVICES? (IC Sections 1.2, 3.5, 16.1, ITR Sections 2.14, 12.1)

914915

916 Q. WHAT DISPUTED LANGUAGE IS ENCOMPASSED BY THIS ISSUE?

917 A. The parties have a language dispute in IC Sections 1.2, 3.5 and 16.1 and ITR Sections
918 2.14 and 12.1. This language relates to the type of services Intrado would offer its end
919 users (if it ever serves end users).

920

AT&T Illinois' language in IC Section 1.2 clarifies that Appendix IC applies to Intrado's

"wireline local telephone exchange (dialtone) service." This is a wireline ICA, and

Intrado should not be delivering wireless traffic to AT&T Illinois pursuant to this

agreement. Likewise, in IC Section 16.1 and ITR Section 12.1 (subsections i and ii for

See, e.g., MCI Arbitration Decision at 127.

AT&T Illinois offers a different ICA to wireless carriers that accommodates the differing requirements of wireless interconnection. For example, in the context of intercarrier compensation, wireless carriers' calling scopes are based on Major Trading Areas ("MTA") rather than the local calling (or exchange) areas used by wireline carriers. Thus, the terms and conditions for wireless carriers necessarily vary from those of wireline carriers. If Intrado intends to deliver non-911 wireless traffic to AT&T Illinois, Intrado should request a wireless ICA.

926 trunks should be dial tone (i.e., wireline) traffic originated by its end users. 927 928 Q. MS. SPENCE-LENSS STATES THAT INTRADO MAY DELIVER WIRELESS 929 TRAFFIC TO AT&T ILLINOIS AND THAT THE ICA CONTEMPLATES 930 THIRD PARTY WIRELESS TRAFFIC. (SPENCE-LENSS DIRECT AT 29). DO 931 YOU AGREE? 932 A. No, Ms. Spence-Lenss is mistaken. IC Section 3.5 addresses Intrado's intercarrier 933 compensation obligations in the event it delivered traffic to AT&T Illinois destined for a 934 third party carrier. This could occur in two possible scenarios: i) transit traffic; and ii) 935 AT&T Illinois' local switching element. In neither case would calls terminate to an 936 AT&T Illinois end user, contrary to Ms. Spence-Lenss' statement that it could deliver 937 wireless calls to an AT&T Illinois customer pursuant to IC Section 3.5. 938 939 IC Section 3.5 would apply in the circumstance where an Intrado end user was calling another CLEC's end user that was served by AT&T Illinois' switch port. 46 In this 940

both) and ITR Section 2.14. Intrado's traffic delivered over the local interconnection

-

941

942

943

944

945

925

situation, it is the third party CLEC that is entitled to intercarrier compensation rather

than AT&T Illinois. IC Section 3.5 sets forth Intrado's responsibilities with respect to

this intercarrier compensation. Since AT&T Illinois does not offer wireless services via

its wireline switches, it would be impossible for Intrado to deliver a wireless call to a

CLEC utilizing an AT&T Illinois switch port.

This could occur if the third party CLEC purchased AT&T Illinois' Local Wholesale Complete ("LWC") bundled service or AT&T Illinois' Section 271 unbundled local switching element.

Since Intrado has stated that it does not intend to provide non-wireline local exchange services to customers in Illinois,⁴⁷ and there are no ICA terms and conditions relative to terminating wireless services to AT&T Illinois end users, AT&T Illinois' language should be adopted.

ISSUE 26: 953

SHOULD EACH PARTY BE REQUIRED TO JOIN THE OTHER IN FILING A COMPLAINT OR TAKING OTHER ACTION WHEN NEEDED TO ELIMINATE MISROUTED ACCESS TRAFFIC FROM A THIRD PARTY PROVIDER? (IC Section 16.2; ITR Section 12.2)

Q. WHAT IS THE DISPUTE REGARDING SWITCHED ACCESS TRAFFIC

DELIVERED OVER LOCAL INTERCONNECTION TRUNKS?

A. The parties have agreed that, with some exceptions, Switched Access Traffic will be delivered over Feature Group access trunks. (*See* IC Section 16.1, definition of Switched Access Traffic, quoted above in Issue 24.) To the extent Switched Access Traffic is improperly routed to local interconnection trunks from a third-party CLEC, ⁴⁸ the parties disagree as to the proper steps required to remedy the misrouting condition.

If it is determined that such traffic has been delivered over Local Interconnection Trunk Groups *inconsistent with Applicable Law*, the terminating Party may object to the delivery of such traffic by providing written notice to the delivering Party pursuant to the notice provisions set forth in the General Terms and Conditions and request removal of such

Intrado Response to AT&T Illinois Data Request 39. *See* PHP-9.

Section 16.1(iv) of Appendix IC states: "Switched Access Traffic delivered to either Party from a third party competitive local exchange carrier over interconnection trunk groups carrying Section 251(b)(5) Traffic and ISP-Bound Traffic (hereinafter referred to as "Local Interconnection Trunk Groups") destined to the other Party." This is the exception to the requirement to utilize feature group access trunks referenced in AT&T Illinois' proposed language in IC Section 16.2.

traffic. The Parties will work cooperatively to identify the traffic with the goal of removing such traffic from the Local Interconnection Trunk Groups. If the delivering Party has not removed or is unable to remove such Switched Access Traffic as described in Section 16.1(iv) above from the Local Interconnection Trunk Groups within sixty (60) days of receipt of notice from the other party, the Parties agree to jointly file a complaint or any other appropriate action with the applicable Commission to seek any necessary permission to remove the traffic from such interconnection trunks up to and including the right to block such traffic and to obtain compensation, if appropriate, from the third party competitive local exchange carrier delivering such traffic to the extent it is not blocked.⁴⁹

The parties have agreed to work cooperatively to identify such traffic with the goal of removing it from the local interconnection trunks. However, Intrado's purported agreement to assist AT&T Illinois in this endeavor rings hollow in light of Intrado's objection to language requiring it to cooperate in actually eliminating the misrouted traffic by, for example, jointly filing a complaint against the wrongdoer. The effective result, if Intrado's position is adopted, would be to enable traffic washing and related access avoidance schemes, with AT&T Illinois' hands tied in its ability to forestall any such fraudulent behavior by third parties – third parties that are delivering such improper traffic *via Intrado*. AT&T Illinois' language provides the appropriate course of action for the parties to follow when Switched Access Traffic is improperly routed to local interconnection trunks.

Q. HOW DOES INTRADO DEFEND ITS POSITION?

AT&T Illinois has proposed that its language regarding misrouted Switched Access Traffic be included in both Appendix IC (Section 16.2) and Appendix ITR (Section 12.2).

997	A.	Ms. Spence-Lenss argues that A1&1 Illinois' language would require Intrado to
998		"engage in self-help mechanisms or block traffic." This does not accurately
999		describe Intrado's obligations under AT&T Illinois' proposed language. Rather,
1000		AT&T Illinois' language would only require Intrado to "jointly file a complaint
1001		with the applicable Commission" to seek a resolution of the problem – a problem in
1002		which Intrado participates, however unwittingly. In short, it merely requires Intrado
1003		to cooperate with AT&T Illinois, not to engage in any unilateral action against the
1004		CLEC that is misrouting traffic. This is a commercially reasonable requirement and
1005		the Commission should adopt AT&T Illinois' language.
1006		
1007 1008 1009 1010	ISSU	E 27: WITH RESPECT TO THE FCC'S ISP REMAND ORDER, TO WHAT TRAFFIC SHOULD THE ICA PERMIT THE RETROACTIVE APPLICATION OF CHARGES? (IC Section 4.2.1)
1011	Q.	WHAT IS THE PARTIES' DISPUTE REGARDING INTERVENING LAW
10111012	Q.	WHAT IS THE PARTIES' DISPUTE REGARDING INTERVENING LAW SPECIFIC TO THE FCC'S ISP COMPENSATION ORDER?
	Q. A.	
1012		SPECIFIC TO THE FCC'S ISP COMPENSATION ORDER?
1012 1013		SPECIFIC TO THE FCC'S ISP COMPENSATION ORDER? The parties disagree on terms and conditions for retroactive treatment following the
1012 1013 1014		SPECIFIC TO THE FCC'S ISP COMPENSATION ORDER? The parties disagree on terms and conditions for retroactive treatment following the potential modification or nullification of the compensation plan ("ISP Compensation")

Spence-Lenss Direct at 29.

1023 state exchanged under Section 251(b)(5) of the Act. By way of 1024 interpretation, and without limiting the application of the 1025 foregoing, the Parties intend for retroactive compensation adjustments, to the extent they are ordered by Intervening Law, 1026 1027 to apply uniformly to all traffic among AT&T-ILLINOIS, CLEC and Commercial Mobile Radio Service (CMRS) carriers 1028 1029 in the state where traffic is exchanged to which Intervening 1030 Law applies as local calls within the meaning of this 1031 Appendix. 1032 AT&T Illinois proposes in IC Section 4.2.1 that retroactive treatment would apply to 1033 traffic exchanged as "local calls." This is the appropriate classification of traffic to which 1034 a retroactive adjustment would apply, since local calls are subject to reciprocal 1035 compensation. Intrado objects to this language. In Section 4.2.1, Intrado's added 1036 language "to which Intervening Law applies" is redundant and therefore unnecessary. 1037 1038 **ISSUE 28:** SHOULD AT&T'S GENERIC RATES, TERMS AND CONDITIONS 1039 APPLY TO INTRADO WHEN A SECTION 252 ARBITRATION FOR 1040 A SUCCESSOR AGREEMENT IS WITHDRAWN OR WHEN STATUTORY TIME FRAMES ARE NOT MET? (GTC Section 7.7) 1041 1042 1043 PLEASE DESCRIBE THE PARTIES' DISPUTE WITH RESPECT TO THIS Q. 1044 ISSUE. 1045 A. Intrado objects to AT&T Illinois' proposed language in GTC § 7.7, which provides that 1046 upon expiration of the interconnection agreement, AT&T Illinois may provide service to Intrado in accordance with the rates, terms and conditions set forth in its current generic 1047 1048 interconnection agreement, unless the parties are in active negotiations or arbitration 1049 within the Section 252(b) statutory time frame for a successor interconnection agreement. 1050 AT&T Illinois' proposed language is commercially reasonable because, rather than 1051 leaving the parties with no applicable terms and conditions, it provides a viable substitute

arrangement in the interim period between the expiration of the old agreement and the adoption of a new one. Intrado's proposal would permit it to both forestall the Section 252(b) negotiation and arbitration time frame and to continue to enjoy the rates, terms and conditions of the old interconnection agreement even after it has expired. Moreover, whether or not this provision actually comes into effect is entirely in Intrado's own hands. Intrado should not expect that it can operate indefinitely under an expired ICA. Rather, it can (and should) actively negotiate/arbitrate a successor ICA so that it is covered by terms and conditions it deems acceptable.

ISSUE 29: ARE THERE SITUATIONS IN WHICH AT&T SHOULD BE LIABLE FOR INTRADO'S END USERS' FRAUD? (GTC Section 8.1)

Q. WHAT IS THE PARTIES' DISPUTE REGARDING LIABILITY FOR END USER FRAUD?

1066 A. The parties disputed language in GTC Section 8.1 is as follows:

AT&T-ILLINOIS shall not be liable to CLEC for any fraud associated with CLEC's End User's account, including 1+ IntraLATA toll, ported numbers, and Alternate Billing Traffic (ABT) *that is not attributable to AT&T-ILLINOIS*. ABT is a service that allows End Users to bill calls to account(s) that might not be associated with the originating line. There are three types of ABT calls: calling card, collect, and third number billed calls.

AT&T Illinois should not be liable for Intrado's end users' fraudulent conduct, including toll, ported numbers, and alternately billed traffic (ABT). When operating as a CLEC and providing service to end users, Intrado should take responsibility for its end users' conduct and not shift liability to AT&T Illinois. It is unclear what

1080		circumstances might lead Intrado to conclude that its end users' fraudulent behavior	
1081		would be "attributable to AT&T Illinois." One possibility is that Intrado seeks to	
1082	make AT&T Illinois liable any time it fails, even inadvertently, to prevent fraud by		
1083		Intrado's end users, even though that is not AT&T Illinois' duty. Such vague	
1084		language is open to dispute and should be rejected.	
1085			
1086 1087 1088	ISSUI	E 30: SHOULD AT&T'S LIMITATION OF LIABILITY FOR LOSSES ARISING FROM ITS PROVISION OF 911 SERVICES:	
1089		a) INCLUDE LOSSES "UNLESS ATTRIBUTABLE TO AT&T"?	
1090			
1091		b) EXTEND TO INTRADO'S CUSTOMERS THAT ARE NOT END	
1092		USERS? (GTC Section 15.7)	
1093			
1094	Q.	WHAT IS THE PARTIES' DISPUTE REGARDING 911 LIABILITY?	
1095	A.	There are two parts to the language in dispute for GTC Section 15.7, which states as	
1096		follows:	
1097		AT&T-ILLINOIS shall not be liable to CLEC, its customer	
1098		End User or any other Person for any Loss alleged to arise out	
1099		of the provision of access to 911 service or any errors,	
1100		interruptions, defects, failures or malfunctions of 911 service	
1101		unless attributable to AT&T-ILLINOIS.	
1102		First, since Intrado will be serving customers that are not End Users, AT&T Illinois	
1103		proposes the use of the word "customer" instead of "End User." When PSAPs obtain	
1104		service from Intrado, there is no doubt that they are customers, independent of the	
1105		parties' dispute regarding the definition of End Users. Furthermore, Intrado indicates it	
1106		intends to provide service to other carriers, such as wireless and VoIP providers, and	
1107		AT&T Illinois does not agree that such carriers should be classified as End Users.	
1108			

Second, the parties disagree regarding the extent of AT&T Illinois' potential liability pursuant to the ICA.

1111

1112

1113

1114

1115

1116

1109

1110

Q. WHAT IS INTRADO'S REASONING FOR ITS ADDITIONAL LANGUAGE?

A. Ms. Spence-Lenss states that AT&T Illinois' language would inappropriately "give AT&T unlimited protection from liability." She goes on to say that Intrado's use of the phrase "attributable to AT&T" is intended to address AT&T Illinois' liability for "errors caused by gross negligence or willful misconduct." She goes on to say that Intrado's use

1117

1118

1119

Q. WHY DOES AT&T ILLINOIS OBJECT TO BEING HELD LIABLE FOR 911 FAILURES THAT MIGHT BE ATTRIBUTABLE TO AT&T ILLINOIS?

1120 Intrado should not be allowed to hold AT&T Illinois liable for personal injury, death, or A. 1121 destruction of property for any system and/or equipment "errors, interruptions, defects, 1122 failures or malfunctions of 911 service" that result from the normal course of doing 1123 business – but that is exactly what Intrado's language would require. In addition, such 1124 damage may very well be the result of actions outside of AT&T Illinois' control, but might still be considered by Intrado as "attributable to AT&T." For example, an 1125 1126 independent contractor could inadvertently cut one or more 911 facilities, there might be 1127 a software error caused by an AT&T Illinois vendor, or there might be a defect in a 1128 physical component of AT&T Illinois' 911 network. In these circumstances, peoples' 1129 lives or property may be at stake. Such rare situations are unfortunate, but Intrado cannot

Spence-Lenss Direct at 32.

Spence-Lenss Direct at 33.

1130 hold AT&T Illinois responsible for any and all damage resulting from such events. 1131 Furthermore, Intrado's Tariff includes extensive limitation of liability language that would protect Intrado in such circumstances.⁵³ 1132 1133 WHY ARE SUCH LIMITS ON LIABILITY FOR 911 SERVICE APPROPRIATE? 1134 Q. 1135 Broad limits on liability for 911 service are not only appropriate, they are critical and A. 1136 essential to allow carriers to provide 911 service at all. Without the protection of a broad 1137 limitation of liability, the cost and risk of providing 911 service would be prohibitive, and 1138 no carrier would reasonably be able (or willing) to provide 911 service without an 1139 exponential rate increase, and perhaps not even then. There is no reason to deny AT&T 1140 Illinois the liability protection it requires, especially when Intrado is fully able to protect 1141 itself through its tariffs, and in fact already does so in other states and is expected to do so 1142 in Illinois as well. 1143 1144 ISSUE 31: WHAT IS THE APPROPRIATE ROUNDING INCREMENT FOR 1145 RECIPROCAL COMPENSATION USAGE - TO THE NEXT MINUTE 1146 OR THE NEXT SIX-SECOND INTERVAL? (Pricing Section 2.2, IC **Section 14.4)** 1147 1148 WHAT IS THE APPROPRIATE ROUNDING INCREMENT FOR RECIPROCAL 1149 Q. 1150 **COMPENSATION?**

See Intrado Tariff, Section 2.9.6. ("The Company shall not incur any liability, direct or indirect, to any person who dials or attempts to dial the digits '9-1-1' or to any other person affected by the dialing of the digits '9-1-1'".)

A.	The appropriate rounding increment for calculation of conversation time is one (1)
	minute, not six (6) seconds as Intrado proposes. Similar language appears in both Pricing
	Section 2.2 and IC Section 14.4:
	For purposes of reciprocal compensation only, measurement of minutes of use over Local Interconnection Trunk Groups shall
	be in actual conversation seconds. The total conversation seconds over each individual Local Interconnection Trunk
	Group will be totaled for the entire monthly bill and then rounded based on six (6) second intervals to the next whole
	<u>minute</u> .
	The parties agree that reciprocal compensation is calculated based on actual conversation
	seconds, as opposed to including non-conversation time (which is how switched access
	usage is calculated). Thus, there is no reciprocal compensation charge for calls not
	completed. The parties also agree that usage is calculated on a trunk group basis.
	Rounding usage to the next whole minute is standard industry practice for carrier billing.
	For example, AT&T Illinois' switched access tariff provides:
	[A]ccess minutes or fractions thereof, the exact value of the fraction being a function of the switch technology where the
	measurement is made, are accumulated over the billing period
	for each end office, and are then rounded up to the nearest
	access minute for each end office. ⁵⁴
Q.	WHAT IS THE POTENTIAL FINANCIAL IMPACT TO INTRADO IF
	RECIPROCAL COMPENSATION USAGE IS ROUNDED TO THE NEXT
	MINUTE?
A.	The financial impact to Intrado would be quite minimal. Usage is accumulated on each
	trunk group for a month, and then rounded up before being billed at the agreed-upon
	Q.

Ameritech Tariff FCC No. 2, Section 6.8.8 (Schedule PHP-8).

reciprocal compensation rate of \$0.0007 per minute. So, hypothetically, if Intrado had 100 trunk groups delivering Section 251(b)(5) usage to AT&T Illinois, and all were rounded up by a full minute (which would never happen), that would equate to 7 cents per month for all 100 trunk groups together – or 84 cents per year. Even if Intrado had 1000 trunk groups to AT&T Illinois, that is still only \$8.40 per year. It is not even worth the arithmetic to be more accurate by backing out the fraction of a minute Intrado would pay based on 6 second rounding. Furthermore, AT&T Illinois would be delivering some amount of Section 251(b)(5) traffic to Intrado, which would likely offset the few additional pennies per year Intrado would be charged. In fact, Intrado would be the net beneficiary if AT&T Illinois delivered more traffic to Intrado than vice versa.

IF INTRADO'S LANGUAGE WERE ACCEPTED, COULD AT&T ILLINOIS

Q.

BILL INTRADO USING ONE ROUNDING METHODOLOGY, AND ALL THE OTHER CARRIERS USING THE EXISTING ROUNDING METHODOLOGY? I am not a billing expert, but I don't know how that would be possible without potentially A. significant modifications to the current billing system. AT&T Illinois uses one system to bill reciprocal compensation usage, and that system is set to round the monthly usage for each trunk group to the next full minute. If Intrado wants a non-standard billing arrangement, it should submit a bona fide request ("BFR") for AT&T Illinois to formally assess feasibility, time to implement (if feasible), and costs (which Intrado would bear).

Q. MS. SPENCE-LENSS ASSERTS THAT "MANY CARRIER-TO-CARRIER

AGREEMENTS AND CARRIER TARIFFS UTILIZE SIX SECOND

1201		INCREMENTS." (SPENCE-LENSS DIRECT AT 32). DOES SHE PROVIDE ANY
1202		SUPPORT FOR THIS?
1203	A.	No. Ms. Spence-Lenss provides no documentation, let alone identification of carriers, to
1204		support her assertion that any carrier-to-carrier agreements have this provision, much less
1205		that "many" do. And it is unclear what "Intrado experience" with carrier-to-carrier
1206		agreements for Section 251(b)(5) traffic she is referencing. Furthermore, all ILECs'
1207		Section 251/252 ICAs are public documents and readily available on many state
1208		websites. She does attach two tariffs that discuss six second increment billing (one of
1209		which includes a grandfathered service not available to new customers since early 2004),
1210		but these are retail tariffs – not the carrier-to-carrier relationship that is presented in this
1211		issue.
1212		
1213	Q.	WHAT IS YOUR RECOMMENDATION ON THIS ISSUE?
1214	A.	AT&T Illinois' industry standard practice of rounding reciprocal compensation usage to
1215		the next whole minute, which is in effect with other carriers in Illinois (and other AT&T
1216		states), should be adopted.
1217		
1218 1219 1220 1221	ISSUI	E 32: WHAT IS THE APPROPRIATE ROUNDING INCREMENT FOR AIRLINE MILEAGE – TO THE NEXT MILE OR THE NEXT ONE-FIFTH OF A MILE? (Pricing Section 2.3)
1222	Q.	WHERE RATES ARE DISTANCE SENSITIVE, WHAT IS THE PROPER
1223		INCREMENT FOR ROUNDING?
1224	A.	The language in dispute regarding mileage rounding is reflected in Pricing Section 2.3:

1225 1226	When the calculation results in a fraction of a mile, AT&T ILLINOIS will round up to the next <i>one-fifth</i> (1/5) whole mile
1227	before determining the mileage and applying rates.
1228	The proper increment for rounding distance sensitive rates is one mile, which is standard
1229	in the industry for carrier interconnection. The industry standard for mileage rounding is
1230	stated in the Alliance for Telecommunication Industry Solution's ("ATIS") Multiple
1231	Exchange Carrier Access Billing ("MECAB") Guidelines, ATIS – 0401004-0009.
1232	Section 3.4 states as follows:
1233	3.4 Transport or Mileage Charge Calculations
1234	The appropriate method for calculation of MPB for the
1235	distance sensitive portion of Local Transport (direct-trunk and
1236	tandem-switched), Channel Mileage (e.g. Special Transport), is
1237	as follows:
1238	1. The Vertical and Horizontal (V&H) coordinates (filed in
1239	NECA Tariff FCC No. 4) are used to calculate the airline
1240	distance between two wire centers. Fractional mileage is
1241	rounded to the next whole number. (emphasis added)
1242	
1243	AT&T Illinois' switched access tariff, which is consistent with NENA guidelines,
1244	provides:
1245	To determine the rate to be billed, first compute the mileage
1246	using the V&H coordinates method. If the calculation results
1247	in a fraction of a mile, always round up to the next whole
1248	mile. ⁵⁵
1249	AT&T Illinois' special access tariff provides similar language:
1250	The Vertical and Horizontal (V&H) coordinates method is used
1251	to determine mileage. This method is set forth in the National
1252	Exchange Carrier Association Tariff F.C.C. No. 4. When the
1253	calculation results in a fraction of a mile, always round up to
1254	the next whole mile before applying the rate. ⁵⁶

Ameritech Tariff FCC No. 2, Section 6.8.13 (emphasis added) (Schedule PHP-8).

Ameritech Tariff FCC No. 2, Section 7.4.7 (emphasis added) (Schedule PHP-8).

1256 with the industry standard and should be rejected. AT&T Illinois' mileage rounding 1257 increment of one mile should be adopted. 1258 1259 DOES AT&T ILLINOIS PROPOSE ANY RATES THAT ARE DISTANCE Q. 1260 SENSITIVE SUCH THAT PRICING SECTION 2.3 WOULD APPLY? 1261 While none of the 911-related rates are distance sensitive, certain UNE rates are distance A. 1262 sensitive (e.g., dedicated transport). I find it curious that Ms. Spence-Lenss claims that 1263 Intrado does not know what services to which a mileage charge would apply, ⁵⁷ given that 1264 the parties have agreed to AT&T Illinois' Pricing Schedule that reflects per mile charges. 1265 IF INTRADO'S LANGUAGE WERE ACCEPTED, COULD AT&T ILLINOIS 1266 Q. 1267 BILL INTRADO USING ONE ROUNDING METHODOLOGY FOR AIRLINE MILEAGE, AND BILL ALL THE OTHER CARRIERS USING THE EXISTING 1268

Intrado's proposed language to round mileage to the next one-fifth mile is inconsistent

1270 A. I don't believe so without potentially significant modifications to the current billing

1271 system. It is my understanding that AT&T Illinois' billing system utilizes algorithms that

1272 calculate mileage based on the vertical and horizontal ("V&H") coordinates of the

1273 relevant end points of the component being measured. These algorithms apply

1274 universally to all interconnected carriers. If Intrado wants a non-standard billing

ROUNDING METHODOLOGY?

1255

Spence-Lenss Direct at 33.

1275		arrangement, it should submit a BFR for AT&T Illinois to formally assess feasibility,	
1276		time to implement (if feasible), and costs (which Intrado would bear).	
1277			
1278	Q.	DOES MS. SPENCE-LENSS OFFER ANY SUPPORT FOR HER POSITION?	
1279	A.	None whatsoever. She does not even attempt to argue that there is an industry practice	
1280		different than the one followed by AT&T Illinois.	
1281 1282 1283 1284 1285 1286 1287 1288 1289 1290 1291	ISSUI	E 33: IN THE EVENT INTRADO ORDERS (AND AT&T INADVERTENTLY PROVIDES) A SERVICE THAT IS NOT IN THE ICA: a) IS AT&T REQUIRED TO PROPOSE RATES PURSUANT TO SECTIONS 251/252, OR MAY AT&T CHARGE INTRADO ITS EXISTING GENERIC ICA CHARGES? b) SHOULD AT&T BE PERMITTED TO REJECT FUTURE ORDERS UNTIL THE ICA IS AMENDED TO INCLUDE THE	
1291 1292 1293		SERVICE? (Pricing Sections 1.9.1, 1.9.2)	
1294	Q.	WHAT IS THE DISPUTE REFLECTED IN PRICING SECTIONS 1.9.1 AND	
1295		1.9.2?	
1296	A.	For context, in Pricing Section 1.9, the parties have agreed that AT&T Illinois' obligation	
1297		to provide products and services to Intrado is limited to those for which rates, terms, and	
1298		conditions are contained in the ICA. The parties also agreed in Section 1.9 that to the	
1299		extent Intrado ordered a product or service not contained in the ICA, AT&T Illinois	
1300		would reject that order. If the order was for a UNE, Intrado could submit a Bona Fide	
1301		Request ("BFR") in accordance with Appendix UNE's BFR provisions. If the order was	
1302		for a product or service still available in AT&T Illinois' access tariff, Intrado could seek	
1303		to amend the ICA to incorporate relevant rates, terms, and conditions.	

1304
1305
1306
1307
1308 1309 1310 1311 1312 1313 1314 1315 1316 1317 1318 1319
1320 1321 1322 1323 1324 1325 1326 1327 1328
1329
1330
1331

1333

1334

1335

Pricing Sections 1.9.1 and 1.9.2 address what happens in the unlikely event that Intrado orders a product or service not contained in the ICA, and AT&T Illinois inadvertently provisions it nonetheless. The language in Sections 1.9.1 and 1.9.2 is as follows:

- 1.9.1 CLEC shall pay for the Product or Service provisioned to CLEC at the rates set forth in AT&T Illinois' applicable intrastate tariff(s) for the Product or Service or, to the extent there are no tariff rates, terms or conditions available for the Product or Service in the applicable state, then AT&T ILLINOIS shall propose rates pursuant to the process required in Sections 251 and 252 of the Act CLEC shall pay for the Product or Service at AT&T ILLINOIS' current generic contract rate for the Product or Service set forth in AT&T ILLINOIS' applicable state-specific generic pricing schedule as published on AT&T ILLINOIS' CLEC website; or
- 1.9.2 CLEC will be billed and shall pay for the product or service as provided in Section 1.9.1, above, and AT&T ILLINOIS may, without further obligation, reject future orders and further provisioning of the product or service until such time as applicable rates, terms and conditions are incorporated into this Agreement as set forth in this Section 1.9.

AT&T Illinois' language in Section 1.9.1 is non-discriminatory and commercially reasonable because it provides that Intrado will pay the standard generic rate that a CLEC would pay for that same product or service (provided there is no access tariff rate). Intrado's language requiring AT&T Illinois to *propose* rates pursuant to Sections 251/252 of the Act should be rejected. It is important to keep in mind in this example that Intrado has ordered, and AT&T Illinois has inadvertently provisioned, a product or service that is available to CLECs but is not in Intrado's ICA. AT&T Illinois should not have to go through the process of proposing rates when it already has rates established.

AT&T Illinois' language in Section 1.9.2 also provides that AT&T Illinois may reject other orders for the same product or service until rates, terms, and conditions are incorporated into the ICA. AT&T Illinois should not be expected or required to continue providing service outside the ICA simply because it did so once. Ms. Spence-Lenss states that Intrado would expect the parties to amend the ICA to include such a service, so it is unclear why Intrado objects to language permitting AT&T Illinois to reject subsequent orders until the ICA was amended. Therefore, AT&T Illinois' position should be adopted.

Q. WHAT DOES MS. SPENCE-LENSS OFFER IN SUPPORT OF INTRADO'S

POSITION?

A. Ms. Spence-Lenss first states that "interconnection-related charges" must be based on

Section 252 pricing. ⁵⁹ I do not know what interconnection-related services Intrado might

order that would be contained only in the generic ICA and not in AT&T Illinois' tariff.

Intrado's concerns that AT&T Illinois would arbitrarily change the rates on its CLEC

website are unfounded.

With respect to non-Section 252(d) pricing, Ms. Spence-Lenss indicates that Intrado would accept the generic rates provided it knew of them. AT&T Illinois' generic rates

Spence-Lenss Direct at 33.

⁵⁹ Spence-Lenss Direct at 33.

1356		are rea	adily available for Intrado to view at any time through AT&T Illinois' CLEC
1357		websi	te.
1358			
1359	ISSU	JE 34:	WHEN INTRADO REQUESTS A NON-STANDARD COLLOCATION
1360			ARRANGEMENT FOR WHICH RATES, TERMS AND CONDITIONS
1361			ARE NOT ESTABLISHED IN APPENDIX PC, SHOULD NON-
1362			STANDARD CHARGES APPLY, OR SHOULD AT&T BE REQUIRED
1363			TO APPLY THE SAME CHARGES AS FOR "SIMILAR"
1364			ARRANGEMENTS PROVIDED TO OTHER CARRIERS? (PC Section
1365			2.22)
1366			-:)
1367	Q.	WHA	T ARE NON-STANDARD COLLOCATION REQUESTS?
1368	A.	The pa	arties have agreed in PC Section 2.22 that non-standard collocation requests are
1369		"reque	ests from a Collocator that are beyond the terms, conditions, and rates set forth in
1370		[the P	C] Appendix." Therefore, any collocation request that does not have rates, terms
1371		and co	onditions set forth in the ICA are "non-standard."
1372			
1373	Q.	WHA	T IS AT&T ILLINOIS' OBJECTION TO INTRADO'S PROPOSED
1374		LANG	GUAGE REGARDING "SIMILAR" COLLOCATION ARRANGEMENTS?
1375	A.	Intrad	o proposes additional language, to which AT&T Illinois objects, as set forth in bold
1376		italics	below:
1377			Non-Standard Collocation Request (NSCR) - AT&T-
1378			ILLINOIS may seek to impose non-standard charges for
1379			requirements based on requests from a Collocator that are
1380			beyond the terms, conditions, and rates established in this
1381			Appendix; provided, however, that NSCR charges shall
1382			not apply to CLEC requests for collocation or
1383			interconnection for which AT&T-ILLINOIS has existing
1384			similar arrangements with other communications service
1385			providers. The charges for such similar existing
1386			arrangements requested by CLEC shall be in parity with

similar

existing

for

charges 1388 arrangements Intrado should be required to pay for non-standard collocation arrangements (i.e., beyond 1389 1390 the terms and conditions set forth in the ICA) based on Intrado's specific collocation 1391 arrangement. The term "similar" is sufficiently vague in the context of physical 1392 collocation requests as to be fraught with potential for dispute. While another carrier 1393 might have what Intrado would characterize as an arrangement "similar" to what Intrado 1394 requests, such arrangement may actually be quite different and may impose on AT&T 1395 Illinois different provisioning costs. Furthermore, another carrier's collocation 1396 arrangement may have been engineered and provisioned several years prior to Intrado's 1397 request, making any associated pricing obsolete and inappropriate for application to 1398 Intrado. If Intrado objects to AT&T Illinois' non-standard collocations charges because 1399 it believes them to be discriminatory, it may invoke dispute resolution pursuant to the 1400 ICA. Individual case basis ("ICB") pricing is appropriate for any non-standard collocation arrangement; therefore, Intrado's proposed language should be rejected. 60 1401 1402 1403 **AT&T ISSUE 35:** SHOULD INTRADO PROVIDE EMERGENCY SERVICES TO 1404 AT&T AT PARITY WITH INTRADO'S "END USERS" OR 1405 INTRADO'S "CUSTOMERS"? (911 Section 5.1) 1406 WHAT IS THE PARTIES' DISPUTE REGARDING 911 SECTION 5.1? 1407 Q. 1408 A. This issue concerns the parties' disagreement over whether to use the term "customers" 1409 or "End Users" in Appendix 911 Section 5.1, which provides:

AT&T-ILLINOIS

It is unclear why Intrado also included requests for interconnection in its proposed language in PC Section 2.22. Only physical collocation may be requested pursuant to Appendix Physical Collocation. Interconnection must be requested pursuant to the 911, 911 NIM, NIM, and/or ITR appendices or via AT&T Illinois' tariffs.

1411 1412 1413 1414			CLEC shall provide and maintain such equipment at the CLEC E911 Selective Router and the DBMS as is necessary to provide to AT&T-STATE E911 Emergency Services at parity with that of CLEC's <u>customers</u> End Users.
1415		Intrado's proj	posed use of the term "End Users" is too narrow and does not adequately
1416		reflect the cu	stomers to which Intrado is attempting to provide service. Intrado may
1417		provide whol	esale and/or retail service to other carriers, but carriers are not End Users
1418		and End User	es are not carriers. Using the term "customers" in this section ensures that
1419 1420		Intrado will n	ot provide preferential treatment to its carrier customers.
1421 1422 1423 1424	AT&	T ISSUE 36:	IS 911/E911 TRAFFIC ROUTED BETWEEN AT&T's END USERS AND INTRADO'S "END USERS" OR INTRADO'S "911 CUSTOMERS"? (911 NIM Section 1.1)
1425	Q.	WHAT IS T	HE PARTIES' DISPUTE WITH RESPECT TO 911 NIM SECTION
1426		1.1?	
1427	A.	This dispute	concerns Appendix 911 NIM Section 1.1, which provides:
1428 1429 1430 1431			This Appendix describes the physical architecture for Interconnection of the Parties' facilities and equipment for the transmission and routing of 911/E911 traffic between AT&T-STATE's End Users and CLEC <i>End Users</i> 911 Customers.
1432 1433		Intrado's 911	customers are not End Users – they are the governmental units that operate
1434		PSAPs. They	will use inputs provided by Intrado to provide 911 emergency services to
1435		their constitu	ents. Thus, AT&T Illinois' proposed language is more appropriate. Further
1436		because the d	efined term "911 Customers" more accurately describes Intrado's PSAP
1437		customers, th	e term should be used consistently throughout the interconnection
1438		agreement wl	nere necessary.

1440 Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?

1441 A. Yes.